

**AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SPECIAL ITEM NO. 132-8 Purchase of Equipment/ includes STLOC and RC

FSC Class 7025 Input/Output and Storage Devices
FSC Class 5995 Cable, Cord and Wire Assemblies: Communications Equipment
FSC Class 5810 Communications Security Equipment and Components
FSC Class 5820 Radio and Television Communication Equipment, Except Airborne
FSC Class 5821 Radio and Television Communication Equipment, Airborne
FSC Class 5830 Intercommunication and Public Address Systems, Except Airborne
FSC Class 5895 Miscellaneous Communication Equipment

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

SPECIAL ITEM NO. 132-12 Maintenance, Repair Svc and Repair Parts/Spare Parts/ incl STLOC & RC

FPDS Code J070 Third Party Maintenance

SPECIAL ITEM NO. 132-32 Term Software / includes STLOC and RC

SPECIAL ITEM NO. 132-33 Perpetual Software Licenses/ includes STLOC and RC

FSC Class 7030 Information Technology Software

SPECIAL ITEM NO. 132-34 Software Maintenance/ includes STLOC and RC

SPECIAL ITEM NO. 132-51 Information Technology Professional Services/ includes STLOC and RC

FPDS Code D301 IT Facility Operation and Maintenance
FPDS Code D302 IT Systems Development Services
FPDS Code D306 IT Systems Analysis Services
FPDS Code D307 Automated Information Systs Design & Integration Services
FPDS Code D308 Programming Services
FPDS Code D310 IT Backup and Security Services
FPDS Code D311 IT Data Conversion Services
FPDS Code D313 Cmptr Aided Design/Cmptr Aided Mfgr (CAD/CAM) Svcs
FPDS Code D316 IT Network Management Services
FPDS Code D317 Creation/Retrieval of IT Related Automated News Services,
Data Services or Other Information Services
FPDS Code D399 Other Information Technology Svcs, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or prof svcs and cannot be purchased separately.

Note 2: Offerors & Agencies are advised that the Group 70-IT Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These svcs include, but are not lmted to architect, engineer'g, mapping, cartographic prod, remote sensing, geographic info systs, and related svcs. FAR 36.6 distinguishes betw mapping svcs of an A/E nature and mapping svcs which are not connected nor incidental to the traditionally accepted A/E Svcs.

Note 3: The IT Solic is not intended to solicit for the reselling of IT Prof Svcs, except for the provision of implementation, maintenance, integration, or training svcs in direct support of a product. Under such circumstances, the svcs must be performed by the publisher or mfgr or one of their agents.

SOURCE DIVERSIFIED, INC.

1206 Vista Cantora
San Clemente, CA 92672-2362
Phone: (949) 940-0450; Fax: (949) 203-6208
www.sourced.com

Contract Number: GS-35F-0259J

Contract Period: March 3, 2009 thru March 2, 2014 (Option Period II)

General Services Administration
Federal Acquisition Service

Pricelist current through PS-0179 , dated April 2, 2009 .

This Authorized FAS Information Technology Schedule is available on the GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>.

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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!TM on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!TM and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Source Diversified, Inc. (800) 210-7484

1206 Vista Cantora (949) 940-0450

San Clemente, CA 92672-2362 Fax: (949) 203-6208

Email: aortiz@sourced.com

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Source Diversified, Inc., GSA Services Order Desk

Voice: 800-210-7484 or (949) 940-0450

FAX: (949) 203-6208

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: 60-278-1239

Block 30: Type of Contractor - A

- A. Small Disadvantaged Business
- B. Other Small Business

Block 31: Woman-Owned Small Business - No

Block 36: Contractor's Taxpayer Identification Number (TIN): 33-0268608

4a. CAGE Code: 0E8B7

4b. Contractor has registered with the Central Contractor Registration Database. Registration valid until 1/26/2010.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
<u>All</u>	<u>30</u> Days

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: .25 % - 15 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity
- c. Dollar Volume

For RightNow Technology Products Only

GSA TOTAL Order Size At List Price <i>(sum total of all GSA 132-32 and 132-51 items in quantity at List Price)</i>	SIN 132-32 Discount	SIN 132-51 Discount*
\$1-\$100,000	10%	5%
\$100,001-\$250,000	15%	8%
\$250,001-\$375,000	20%	10%
\$375,001-\$1,200,000	30%	12%
Greater than \$1,200,000	40%	15%

* Part Numbers UNCR-E1 & USC1 DO APPLY to the order size amount

- d. Government Educational Institutions
- e. Other

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements (FAR 52.225-5) (Nov 2007).

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

10. Small Requirements: The minimum dollar value of orders to be issued is \$ 100.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

- Special Item Number 132-3 - Leasing of Product
- Special Item Number 132-4 – Daily / Short Term Rental
- Special Item Number 132-8 - Purchase of Equipment
- Special Item Number 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts
- Special Item Number 132-32 - Term Software Licenses
- Special Item Number 132-33 - Perpetual Software Licenses
- Special Item Number 132-34 – Maintenance of Software
- Special Item Number 132-51 - Information Technology (IT) Professional Services
- Special Item Number 132-52 - Electronic Commerce (EC) Services
- Special Item Number 132-53 – Wireless Services

b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

- Special Item Number 132-50 - Training Courses

c. The Maximum Order value for the following Special Item Numbers (SINs) is \$1,000,000:

- Special Item Number 132-60 – Access Certificates for Electronic Services (ACES) Program
- Special Item Number 132-61 – Public Key Infrastructure (PKI) Shared Service Provider (SSP) Program
- Special Item Number 132-62 – HSPD-12 Product and Service Components

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to

the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.sourced.com _____

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT
(SPECIAL ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the Government, at the Government's location, to install the equipment and to train Government personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the Government with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any equipment that has been tendered for acceptance. The Government may require repair or replacement of nonconforming equipment at no increase in contract price. The Government must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: Source Diversified, Inc., 1206 Vista Cantora, San Clemente, CA 92672

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the Government will be charged will be the Government purchase price in effect at the time of order placement, or the Government purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an agency determines that Information Technology equipment will be replaced, the agency shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT (AFTER EXPIRATION OF GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT (SPECIAL ITEM NUMBER 132-12)

1. SERVICE AREAS

- a. The maintenance and repair service rates listed herein are applicable to any Government location within a ____50____ mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be stated in paragraphs 7.d and 8.d of this Special Item Number 132-12.
- b. When repair services cannot be performed at the Government installation site, the repair services will be performed at the Contractor's plant(s) listed below:

Source Diversified, Inc., 1206 Vista Cantora, San Clemente, CA 92672-2362

2. MAINTENANCE ORDER

- a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.
- b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.
- c. Maintenance may be discontinued by the Government on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the Government may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.
- d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.
- e. Cross-year Funding Within Contract Period. Where an ordering office's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering office may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- f. Ordering offices should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

- a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.
- b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering office agrees, in advance, that additional repair personnel are required to effect repairs.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the Government installation, until the equipment is returned to such installation.

5. SCOPE

- a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the Government agency during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.
- b. Equipment placed under maintenance service shall be in good operating condition.
 - (1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the Government.
 - (2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.
 - (3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the Government, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

6. RESPONSIBILITIES OF THE GOVERNMENT

- a. Government personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
- b. Subject to security regulations, the Government shall permit access to the equipment which is to be maintained or repaired.

7. RESPONSIBILITIES OF THE CONTRACTOR

For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the Government that service is required. Within the service areas, this repair service should normally be done within 4 hours after notification.

8. MAINTENANCE RATE PROVISIONS

- a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the Government.
- b. **REGULAR HOURS**

The basic monthly rate for each make and model of equipment shall entitle the Government to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the Government location.

- c. **AFTER HOURS**

Should the Government require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the Government location and the Contractor's service area, the charge will be:

e. QUANTITY DISCOUNTS

Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by a Government agency are indicated below:

Quantity Range	Discounts
_____ Units	_____ %
_____ Units	_____ %
_____ Units	_____ %

9. REPAIR SERVICE RATE PROVISIONS

a. CHARGES. Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. MULTIPLE MACHINES. When repairs are ordered by a Government agency on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the Government, provided the time consumed in going between machines (or buildings) is reasonable.

c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

(a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the Government location to the Contractor's plant, and return to the Government location, shall be borne by the Government.

(b) The Government should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) AT THE GOVERNMENT LOCATION (Within Established Service Areas)

When equipment is repaired at the Government location, and repair service rates are established for service areas or zones, the listed rates are applicable to any Government location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the Government office; such overhead is included in the repair service rates listed.

(3) AT THE GOVERNMENT LOCATION (Outside Established Service Areas)

(a) The repair service rates listed for subparagraph (2) above apply, except that a travel charge of \$0.585 per mile for repairmen will apply to the round-trip distance between the geographic limits of the applicable service area and the Government location. Such charge will apply as an additional charge, but it will be limited to one round trip for each request that is made by the ordering activity for repair service, regardless of whether repairs are performed at the Government location or at the Contractor's shop.

(b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable Government per diem rate for each night the repairman is required to remain overnight at the Government location), the Government shall have the option of reimbursing the Contractor for actual costs, provided that the actual costs are reasonable and allowable. The Contractor shall furnish the Government with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the Government to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the Government location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(2) AFTER HOURS

When the Government requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the Government location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(3) SUNDAYS AND HOLIDAYS

When the Government requires that repair service be performed on Sundays and Holidays observed at the Government location, the Sundays and Holidays repair service rates listed herein shall apply. When repair service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the Government location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

REPAIR SERVICE RATES

LOCATION	MINIMUM CHARGE*	REGULAR HOURS PER HOUR**	AFTER HOURS PER HOUR**	SUNDAYS AND HOLIDAYS PER HOUR
CONTRACTOR'S SHOP	<u>\$45</u>	<u>\$45</u>	<u>\$67.50</u>	<u>\$90</u>
GOVERNMENT LOCATION (WITHIN ESTABLISHED SERVICE AREAS)	<u>\$96.00</u>	<u>\$48</u>	<u>\$72</u>	<u>\$96</u>
GOVERNMENT LOCATION (OUTSIDE ESTABLISHED SERVICE AREAS)	<u>\$105.60</u>	<u>\$52.80</u>	<u>\$79.20</u>	<u>\$105.60</u>

*MINIMUM CHARGES INCLUDE ___ FULL HOURS ON THE JOB.

**FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the manufacturer's most recent published commercial pricelist at a discount of 2 % from such listed prices.

11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

a. REPAIR SERVICE

All repair work will be guaranteed/warranted for a period of 90days

b. REPAIR PARTS/SPARE PARTS

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period 90 days

12. INVOICES AND PAYMENTS

a. Maintenance Service

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

b. Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each Government office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**TERMS AND CONDITIONS APPLICABLE TO
TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32),
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any software that has been tendered for acceptance. The Government may require repair or replacement of nonconforming software at no increase in contract price. The Government must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

- a. Unless specified otherwise in this contract, the Contractor’s standard commercial guarantee/warranty as stated in the contract’s commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The manufacturers, without additional charge to the Government, shall provide hot line technical support numbers for the purpose of providing user assistance and guidance in the implementation of the software. The technical support numbers are available as shown below:

Manufacturer	Technical Support #	Hours Available
Ipswitch	706.312.3500	0800hrs – 1700hrs EST
RightNow Technologies	866.630.7669	0800hrs – 1700hrs MST

4. SOFTWARE MAINTENANCE

a. Software Maintenance is defined as follows:

(i.) **Software Maintenance As A Product** includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user’s self diagnostics. Software maintenance as a product is billed at the time of the order.

(ii.) **Software Maintenance As A Service** creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324

b. Invoices for software maintenance as a service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

5. PERIODS OF TERM LICENSES (132-32) AND MAINTENANCE (132-34)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Term licenses and/or maintenance may be discontinued by the Government on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering office's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering office may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering offices should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

- a. The Government may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the Government the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
- b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the Government.
- c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.
- d. The price the Government shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to _____%* of all term license payments during the period that the software was under a term license within the Government.

7. TERM LICENSE CESSATION

- a. After a software product has been on a continuous term license for a period of _____ * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the Government. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the Government. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

* based upon standard policy of the manufacturer.

- b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the Government, commercial computer software and related documentation so legend shall be subject to the following:
 - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by agency. An agency is defined as a cabinet level or independent agency. The software may be used by any subdivision of the agency (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one agency's site. This would allow other agencies access to one agency's database. For Government public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user agency will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user agency's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user agency.

(3) Except as is provided in paragraph 8.b(2) above, the Government shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the government who have the Government's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the Government to use software, documentation, or information therein, which the Government may already have or obtains without restrictions.

(4) The Government shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the Government has the right to transfer the software to another site if the Government site for which it is acquired is deemed to be unsafe for Government personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)

Full monetary credit will be allowed to the Government when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND ELECTRONIC COMMERCE (EC) SERVICES (SPECIAL ITEM NUMBER 132-52)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services and Special Item Number 132-52 Electronic Commerce Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

2. PERFORMANCE INCENTIVES

- a. When using a performance based statement of work, performance incentives may be agreed upon between the Contractor and the ordering office on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.
- b. The ordering office must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. To the maximum extent practicable, ordering offices shall consider establishing incentives where performance is critical to the agency's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.
- d. The above procedures do not apply to Time and Material or labor hour orders.

3. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3). GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

- (a) When ordering services, ordering offices shall—
 - (1) Prepare a Request (Request for Quote or other communication tool):
 - (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
 - (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal

Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 132—51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—

(1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

(ii) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)

(c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)

The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

Ordering procedures for other services available on schedule at fixed prices for specifically defined services or tasks should use the procedures in FAR 8.404. These procedures are listed in the pricelist, under "Information for Ordering Offices," paragraph #12.

4. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering office.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering office.

c. The Agency should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. INSPECTION OF SERVICES

The Inspection of Services-Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE GOVERNMENT

Subject to security regulations, the ordering office shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

9. INDEPENDENT CONTRACTOR

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Government.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. **Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the Government, ordering offices may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11 INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the Government shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (FEB 1997) (Alternate II (JAN 1986)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user agency upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering agency in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/EC SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT/EC Service offered under Special Item Numbers 132-51 and 132-52. IT/EC Services should be presented in the same manner as the Contractor sells to its commercial and other Government customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT/EC Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE:

Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

(Name of Company) provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact **Source Diversified, Inc, Alfred Ortiz; President (949) 940-0450; aortiz@sourced.com**

BPA NUMBER _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
SECTION A					
Ipswitch	MD-7300-2006	Standard Anti-Virus 25 User Subscription	\$179.00	\$153.29	132-32
Ipswitch	MD-7310-2006	Standard Anti-Virus 100 User Subscription	\$495.00	\$423.91	132-32
Ipswitch	MD-7320-2006	Standard Anti-Virus 250 User Subscription	\$995.00	\$852.09	132-32
Ipswitch	MD-7330-2006	Standard Anti-Virus 1000 User Subscription	\$1,495.00	\$1,280.28	132-32
Ipswitch	MD-7340-2006	Standard Anti-Virus Unlimited User Subscription	\$1,995.00	\$1,708.47	132-32
Ipswitch	ML-6400-1001	Hosted Email Archival - Sonian Subscription (per user)	\$39.95	\$30.59	132-32
Ipswitch	ML-7400-1001	Hosted Email Archival - Sonian Subscription Renewal (per user)	\$39.95	\$34.21	132-32
Ipswitch	MV-7300-0520	Premium Anti-Virus 25 User Subscription	\$239.00	\$204.67	132-32
Ipswitch	MV-7310-0520	Premium Anti-Virus 100 User Subscription	\$795.00	\$680.82	132-32
Ipswitch	MV-7320-0520	Premium Anti-Virus 250 User Subscription	\$1,495.00	\$1,280.28	132-32
Ipswitch	MV-7330-0520	Premium Anti-Virus 1000 User Subscription	\$2,159.00	\$1,848.91	132-32
Ipswitch	MV-7340-0520	Premium Anti-Virus Unlimited User Subscription	\$3,495.00	\$2,993.03	132-32
Ipswitch	BA-2100-0700	WS_FTP Professional 10 User License Pack AND WS_FTP Server	\$745.00	\$570.45	132-33
Ipswitch	BA-2200-0700	WS_FTP Professional 20 User License Pack AND WS_FTP Server	\$1,095.00	\$838.44	132-33
Ipswitch	BA-2300-0700	WS_FTP Professional 50 User License Pack AND WS_FTP Server	\$1,995.00	\$1,527.57	132-33
Ipswitch	BA-3000-0400	WS_FTP Professional Data Management Suite	\$5,495.00	\$4,207.52	132-33
Ipswitch	BA-6100-0700	WS_FTP Professional 10 User License Pack AND WS_FTP Server with Service Agreements	\$945.00	\$723.59	132-33
Ipswitch	BA-6110-0700	WS_FTP Pro 10 User License AND WS_FTP Server w/SSH with Service Agreements	\$1,595.00	\$1,221.29	132-33
Ipswitch	BA-6200-0700	WS_FTP Professional 20 User License Pack AND WS_FTP Server with Service Agreements	\$1,295.00	\$991.58	132-33
Ipswitch	BA-6210-0700	WS_FTP Pro 20 User License AND WS_FTP Server w/SSH with Service Agreements	\$1,995.00	\$1,527.57	132-33
Ipswitch	BA-6300-0700	WS_FTP Professional 50 User License Pack AND WS_FTP Server with Service Agreements	\$2,395.00	\$1,833.85	132-33
Ipswitch	BA-6310-0700	WS_FTP Pro 50 User License AND WS_FTP Server w/SSH with Service Agreements	\$2,995.00	\$2,293.27	132-33
Ipswitch	BA-6610-0700	WS_FTP Server Corporate v7 with WS_FTP Professional 10-Pack	\$5,095.00	\$3,901.24	132-33
Ipswitch	BA-6620-0700	WS_FTP Server Corporate v7 with WS_FTP Professional 20-Pack	\$5,295.00	\$4,054.38	132-33
Ipswitch	BA-6630-0700	WS_FTP Server Corporate v7 with WS_FTP Professional 50-Pack	\$5,995.00	\$4,590.37	132-33
Ipswitch	BA-6800-0700	WS_FTP Server with WS_FTP Server Web Transfer Module	\$2,990.00	\$2,289.44	132-33
Ipswitch	BA-6810-0700	WS_FTP Server with SSH with WS_FTP Server Web Transfer Module	\$3,690.00	\$2,825.43	132-33

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	FW-1000-2006	WS_FTP Professional, French Single User	\$64.95	\$49.73	132-33
Ipswitch	FW-6600-2006	WS_FTP Professional, French Single User with Single User Service Agreement	\$94.95	\$72.70	132-33
Ipswitch	FW-8100-2006	WS_FTP Professional, French 10 User License Pack	\$495.00	\$379.02	132-33
Ipswitch	FW-8200-2006	WS_FTP Professional, French 20 User License Pack	\$800.00	\$612.56	132-33
Ipswitch	FW-8300-2006	WS_FTP Professional, French 50 User License Pack	\$1,750.00	\$1,339.98	132-33
Ipswitch	MA-1000-0010	IMail Server, 25 User with 1 Year Service Agreement	\$550.00	\$421.14	132-33
Ipswitch	MA-1010-0010	IMail Server, 25 User	\$395.00	\$302.45	132-33
Ipswitch	MA-1100-0010	IMail Server, 100 User with 1 Year Service Agreement	\$995.00	\$761.87	132-33
Ipswitch	MA-1110-0010	IMail Server, 100 User	\$695.00	\$532.16	132-33
Ipswitch	MA-1200-0010	IMail Server, 250 User with 1 Year Service Agreement	\$1,495.00	\$1,144.72	132-33
Ipswitch	MA-1210-0010	IMail Server, 250 User	\$999.00	\$764.93	132-33
Ipswitch	MA-1300-0010	IMail Server, 1000 User with 1 Year Service Agreement	\$1,995.00	\$1,527.57	132-33
Ipswitch	MA-1310-0010	IMail Server, 1000 User	\$1,695.00	\$1,297.86	132-33
Ipswitch	MA-1400-0010	IMail Server, UNL User with 1 Year Service Agreement	\$2,995.00	\$2,293.27	132-33
Ipswitch	MA-1410-0010	IMail Server, Unlimited User	\$2,295.00	\$1,757.28	132-33
Ipswitch	MA-6500-0010	IMail Plus 25 User	\$995.00	\$761.87	132-33
Ipswitch	MA-6600-0010	IMail Plus 100 User	\$1,495.00	\$1,144.72	132-33
Ipswitch	MA-6700-0010	IMail Plus 250 User	\$2,495.00	\$1,910.42	132-33
Ipswitch	MA-6800-0010	IMail Plus 1000 User	\$3,495.00	\$2,676.12	132-33
Ipswitch	MA-6900-0010	IMail Plus Unlimited User	\$4,495.00	\$3,441.82	132-33
Ipswitch	MI-6100-2006	Ipswitch Instant Messaging, 25 User	\$495.00	\$379.02	132-33
Ipswitch	MI-6200-2006	Ipswitch Instant Messaging, 100 User	\$795.00	\$608.73	132-33
Ipswitch	MI-6300-2006	Ipswitch Instant Messaging, 250 User	\$995.00	\$761.87	132-33
Ipswitch	MI-6400-2006	Ipswitch Instant Messaging, 1000 User	\$1,295.00	\$991.58	132-33
Ipswitch	MI-6500-2006	Ipswitch Instant Messaging, Unlimited User	\$1,495.00	\$1,144.72	132-33
Ipswitch	ML-6300-0175	Mail Archiva 25 Users	\$672.00	\$514.55	132-33
Ipswitch	ML-6310-0175	Mail Archiva 100 Users	\$1,941.00	\$1,486.22	132-33
Ipswitch	ML-6320-0175	Mail Archiva 250 Users	\$2,738.00	\$2,096.49	132-33
Ipswitch	ML-6330-0175	Mail Archiva 1000 Users	\$7,841.00	\$6,003.85	132-33
Ipswitch	ML-6340-0175	Mail Archiva 2500 Users	\$12,375.00	\$9,475.54	132-33

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	ML-6350-0175	Mail Archiva 5000 Users	\$21,890.00	\$16,761.17	132-33
Ipswitch	ML-6360-0175	Mail Archiva 10000 Users	\$38,965.00	\$29,835.50	132-33
Ipswitch	MT-6300-0010	IMail Premium 25 User	\$1,195.00	\$915.01	132-33
Ipswitch	MT-6310-0010	IMail Premium 100 User	\$2,495.00	\$1,910.42	132-33
Ipswitch	MT-6320-0010	IMail Premium 250 User	\$3,795.00	\$2,905.83	132-33
Ipswitch	MT-6330-0010	IMail Premium 1000 User	\$5,495.00	\$4,207.52	132-33
Ipswitch	MT-6340-0010	IMail Premium Unlimited User	\$6,995.00	\$5,356.07	132-33
Ipswitch	NA-6000-0100	WhatsUp VoIP Monitor Plug-in	\$995.00	\$801.97	132-33
Ipswitch	NA-6100-0100	WhatsConnected	\$1,895.00	\$1,527.37	132-33
Ipswitch	NA-6205-0100	WhatsUp Gold Netflow Monitor 5 Sources	\$1,495.00	\$1,204.97	132-33
Ipswitch	NA-6210-0100	WhatsUp Gold Netflow Monitor 10 Sources	\$2,795.00	\$2,252.77	132-33
Ipswitch	NA-6215-0100	WhatsUp Gold Netflow Monitor 15 Sources	\$3,795.00	\$3,058.77	132-33
Ipswitch	NA-6220-0100	WhatsUp Gold Netflow Monitor 25 Sources	\$4,995.00	\$4,025.97	132-33
Ipswitch	NA-6225-0100	WhatsUp Gold Netflow Monitor 35 Sources	\$6,295.00	\$5,073.77	132-33
Ipswitch	NA-6230-0100	WhatsUp Gold Netflow Monitor 50 Sources	\$7,995.00	\$6,443.97	132-33
Ipswitch	NA-6235-0100	WhatsUp Gold Netflow Monitor 50+ Sources per source	\$150.00	\$120.90	132-33
Ipswitch	NA-6240-0100	WhatsUp Gold Netflow Monitor Enterprise Edition	\$14,995.00	\$12,085.97	132-33
Ipswitch	NA-8205-0100	WhatsUp Gold Netflow Monitor 5 Sources with WUG Prem 5 Dvcs	\$1,495.00	\$1,204.97	132-33
Ipswitch	NA-8210-0100	WhatsUp Gold Netflow Monitor 10 Sources with WUG Prem 5 Dvcs	\$2,795.00	\$2,252.77	132-33
Ipswitch	NA-8215-0100	WhatsUp Gold Netflow Monitor 15 Sources with WUG Prem 5 Dvcs	\$3,795.00	\$3,058.77	132-33
Ipswitch	NA-8220-0100	WhatsUp Gold Netflow Monitor 25 Sources with WUG Prem 5 Dvcs	\$4,995.00	\$4,025.97	132-33
Ipswitch	NA-8225-0100	WhatsUp Gold Netflow Monitor 35 Sources with WUG Prem 5 Dvcs	\$6,295.00	\$5,073.77	132-33
Ipswitch	NA-8230-0100	WhatsUp Gold Netflow Monitor 50 Sources with WUG Prem 5 Dvcs	\$7,995.00	\$6,443.97	132-33
Ipswitch	NA-8235-0100	WhatsUp Gold Netflow Monitor 50+ Sources with WUG Prem 5 Dvc per source over 50	\$150.00	\$120.90	132-33
Ipswitch	NA-8240-0100	WhatsUp Gold Netflow Monitor Enterprise with WUG Prem 5 Dvcs	\$14,995.00	\$12,085.97	132-33
Ipswitch	NA-8305-0100	WhatsConnected with WhatsUp Gold Premium 5 Devices (not available through distribution)	\$1,895.00	\$1,527.37	132-33
Ipswitch	NA-8310-0100	WhatsConnected with WhatsUp Gold Premium 25 Devices	\$2,641.25	\$2,128.85	132-33
Ipswitch	NC-6000-0012	WhatsUp Gold Distributed Central Install up to 100 Devices	\$3,095.00	\$2,494.57	132-33
Ipswitch	NC-6002-0012	WhatsUp Gold Distributed Central Install up to 100 Devices for Education	\$2,785.50	\$2,245.11	132-33

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
lpswitch	NC-6100-0012	WhatsUp Gold Distributed Central Install up to 300 Devices	\$4,295.00	\$3,461.77	132-33
lpswitch	NC-6102-0012	WhatsUp Gold Distributed Central Install up to 300 Devices for Education	\$3,865.50	\$3,115.59	132-33
lpswitch	NC-6200-0012	WhatsUp Gold Distributed Central Install up to 500 Devices	\$5,495.00	\$4,428.97	132-33
lpswitch	NC-6202-0012	WhatsUp Gold Distributed Central Install up to 500 Devices for Education	\$4,945.50	\$3,986.07	132-33
lpswitch	NC-6400-0012	WhatsUp Gold Distributed Central Install up to 25 devices	\$1,195.00	\$963.17	132-33
lpswitch	NC-6500-0012	WhatsUp Gold Distributed Central Install up to 1000 Devices	\$7,495.00	\$6,040.97	132-33
lpswitch	NC-6502-0012	WhatsUp Gold Distributed Central Install up to 1000 Devices for Education	\$6,745.50	\$5,436.87	132-33
lpswitch	NC-6600-0012	WhatsUp Gold Distributed Central Install up to 2500 Devices	\$10,495.00	\$8,458.97	132-33
lpswitch	NC-6602-0012	WhatsUp Gold Distributed Central Install up to 2500 Devices for Education	\$9,445.50	\$7,613.07	132-33
lpswitch	NC-8010-0012	WhatsUp Gold Distributed Central 100 with (3) 100 Remotes	\$9,500.00	\$7,657.00	132-33
lpswitch	NC-8011-0012	WhatsUp Gold Distributed Central 500 with (3) 100 Remotes	\$11,900.00	\$9,591.40	132-33
lpswitch	NC-8012-0012	WhatsUp Gold Dist Central 1000 with (2) 100 Remotes and (1) 300 Remote	\$15,300.00	\$12,331.80	132-33
lpswitch	NC-8013-0012	WhatsUp Gold Dist Central 1000 with (2) 300 Remotes and (1) 500 Remote	\$18,300.00	\$14,749.80	132-33
lpswitch	NC-8014-0012	WhatsUp Gold Distributed Central 1000 with (3) 500 Remotes	\$23,300.00	\$18,779.80	132-33
lpswitch	NM-1014-0012	WhatsUp Gold 12.3 - Media Disk (CD-ROM) Only	\$39.95	\$32.20	132-33
lpswitch	NM-6130-0012	WhatsUp Gold Standard 25 Devices	\$595.00	\$479.57	132-33
lpswitch	NM-6132-0012	WhatsUp Gold Standard 25 Devices for Education	\$535.50	\$431.61	132-33
lpswitch	NM-6140-0012	WhatsUp Gold Standard 1000 Devices	\$5,295.00	\$4,267.77	132-33
lpswitch	NM-6142-0012	WhatsUp Gold Standard 1000 Devices for Education	\$4,765.50	\$3,840.99	132-33
lpswitch	NM-6150-0012	WhatsUp Gold Standard 2500 Devices	\$7,995.00	\$6,443.97	132-33
lpswitch	NM-6152-0012	WhatsUp Gold Standard 2500 Devices for Education	\$7,195.50	\$5,799.57	132-33
lpswitch	NM-6230-0012	WhatsUp Gold Premium Edition 25 Devices	\$995.00	\$801.97	132-33
lpswitch	NM-6232-0012	WhatsUp Gold Premium Edition 25 Devices for Education	\$895.50	\$721.77	132-33
lpswitch	NM-6240-0012	WhatsUp Gold Premium Edition 1000 Devices	\$6,995.00	\$5,637.97	132-33
lpswitch	NM-6242-0012	WhatsUp Gold Premium Edition 1000 Devices for Education	\$6,295.50	\$5,074.17	132-33
lpswitch	NM-6250-0012	WhatsUp Gold Premium Edition 2500 Devices	\$10,995.00	\$8,861.97	132-33
lpswitch	NM-6252-0012	WhatsUp Gold Premium Edition 2500 Devices for Education	\$9,895.50	\$7,975.77	132-33
lpswitch	NM-6270-0012	WhatsUp Gold Standard 3500 Devices	\$9,995.00	\$8,055.97	132-33
lpswitch	NM-6272-0012	WhatsUp Gold Standard 3500 Devices for Education	\$8,995.50	\$7,250.37	132-33
lpswitch	NM-6280-0012	WhatsUp Gold Standard 5000 Devices	\$12,995.00	\$10,473.97	132-33

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-6282-0012	WhatsUp Gold Standard 5000 Devices for Education	\$11,695.50	\$9,426.57	132-33
Ipswitch	NM-6290-0012	WhatsUp Gold Premium Edition 3500 Devices	\$13,995.00	\$11,279.97	132-33
Ipswitch	NM-6292-0012	WhatsUp Gold Premium Edition 3500 Devices for Education	\$12,595.50	\$10,151.97	132-33
Ipswitch	NM-6320-0012	WhatsUp Gold Standard 100 Devices	\$1,595.00	\$1,285.57	132-33
Ipswitch	NM-6322-0012	WhatsUp Gold Standard 100 Devices for Education	\$1,435.50	\$1,157.01	132-33
Ipswitch	NM-6340-0012	WhatsUp Gold Premium Edition 5000 Devices	\$17,995.00	\$14,503.97	132-33
Ipswitch	NM-6342-0012	WhatsUp Gold Premium Edition 5000 Devices for Education	\$16,195.50	\$13,053.57	132-33
Ipswitch	NM-6420-0012	WhatsUp Gold Standard 300 Devices	\$2,495.00	\$2,010.97	132-33
Ipswitch	NM-6422-0012	WhatsUp Gold Standard 300 Devices for Education	\$2,245.50	\$1,809.87	132-33
Ipswitch	NM-6530-0012	WhatsUp Gold Standard 500 Devices	\$3,595.00	\$2,897.57	132-33
Ipswitch	NM-6532-0012	WhatsUp Gold Standard 500 Devices for Education	\$3,235.50	\$2,607.81	132-33
Ipswitch	NM-6540-0012	WhatsUp Gold Premium Edition 500 Devices	\$4,995.00	\$4,025.97	132-33
Ipswitch	NM-6542-0012	WhatsUp Gold Premium Edition 500 Devices for Education	\$4,495.50	\$3,623.37	132-33
Ipswitch	NM-6620-0012	WhatsUp Gold Premium Edition 100 Devices	\$2,595.00	\$2,091.57	132-33
Ipswitch	NM-6622-0012	WhatsUp Gold Premium Edition 100 Devices for Education	\$2,335.50	\$1,882.41	132-33
Ipswitch	NM-6720-0012	WhatsUp Gold Premium Edition 300 Devices	\$3,795.00	\$3,058.77	132-33
Ipswitch	NM-6722-0012	WhatsUp Gold Premium Edition 300 Devices for Education	\$3,415.50	\$2,752.89	132-33
Ipswitch	NR-6000-0012	WhatsUp Gold Distributed Remote Install up to 100 Devices	\$2,395.00	\$1,930.37	132-33
Ipswitch	NR-6002-0012	WhatsUp Gold Distributed Remote Install up to 100 Devices for Education	\$2,155.50	\$1,737.33	132-33
Ipswitch	NR-6100-0012	WhatsUp Gold Distributed Remote Install up to 300 Devices	\$3,395.00	\$2,736.37	132-33
Ipswitch	NR-6102-0012	WhatsUp Gold Distributed Remote Install up to 300 Devices for Education	\$3,055.50	\$2,462.73	132-33
Ipswitch	NR-6200-0012	WhatsUp Gold Distributed Remote Install up to 500 Devices	\$4,495.00	\$3,622.97	132-33
Ipswitch	NR-6202-0012	WhatsUp Gold Distributed Remote Install up to 500 Devices for Education	\$4,045.50	\$3,260.67	132-33
Ipswitch	NR-6400-0012	WhatsUp Gold Distributed Remote Install up to 25 Devices	\$895.00	\$721.37	132-33
Ipswitch	NR-6402-0012	WhatsUp Gold Distributed Remote Install up to 25 Devices for Education	\$805.50	\$649.23	132-33
Ipswitch	NR-6500-0012	WhatsUp Gold Distributed Remote Install up to 1000 Devices	\$6,295.00	\$5,073.77	132-33
Ipswitch	NR-6502-0012	WhatsUp Gold Distributed Remote Install up to 1000 Devices for Education	\$5,665.50	\$4,566.39	132-33
Ipswitch	NR-6600-0012	WhatsUp Gold Distributed Remote Install up to 2500 Devices	\$8,995.00	\$7,249.97	132-33
Ipswitch	NR-6602-0012	WhatsUp Gold Distributed Remote Install up to 2500 Devices for Education	\$8,095.50	\$6,524.97	132-33
Ipswitch	NR-6700-0012	WhatsUp Gold Distributed Remote Install up to 5000 Devices	\$14,795.00	\$11,924.77	132-33

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
lpswitch	TE-1000-2006	TN Explorer/TN2000 - IBM TN3270/5250 Terminal Emulator - Single User	\$125.00	\$95.71	132-33
lpswitch	VT-1000-2006	VT320W/32/16 Telnet Terminal Emulator - Single User	\$125.00	\$95.71	132-33
lpswitch	WD-1000-0901	WS_FTP Professional SDK with WS_FTP Professional	\$395.00	\$302.45	132-33
lpswitch	WD-1100-0901	WS_FTP Professional Secure SDK with WS_FTP Professional	\$795.00	\$608.73	132-33
lpswitch	WD-6000-0901	WS_FTP Professional SDK with WS_FTP Professional with Service Agreement	\$595.00	\$455.59	132-33
lpswitch	WD-6100-0901	WS_FTP Professional Secure SDK with WS_FTP Professional with Service Agreement	\$995.00	\$761.87	132-33
lpswitch	WM-6000-0700	WS_FTP Server Web Transfer Module with Service Agreement	\$2,495.00	\$1,910.42	132-33
lpswitch	WP-1000-001	WS_Ping ProPack Single User	\$44.95	\$36.23	132-33
lpswitch	WP-6100-002	WS_Ping ProPack 10 User License Pack and Service Agreement	\$330.00	\$265.98	132-33
lpswitch	WP-6200-002	WS_Ping ProPack 20 User License Pack and Service Agreement	\$637.00	\$513.42	132-33
lpswitch	WP-6300-002	WS_Ping ProPack 50 User License Pack and Service Agreement	\$1,534.00	\$1,236.40	132-33
lpswitch	WP-8100-001	WS_Ping ProPack 10 User License Pack	\$280.00	\$225.68	132-33
lpswitch	WP-8200-001	WS_Ping ProPack 20 User License Pack	\$540.00	\$435.24	132-33
lpswitch	WP-8300-001	WS_Ping ProPack 50 User License Pack	\$1,300.00	\$1,047.80	132-33
lpswitch	WR-1000-0700	WS_FTP Server	\$445.00	\$340.74	132-33
lpswitch	WR-6000-0700	WS_FTP Server with Service Agreement	\$645.00	\$493.88	132-33
lpswitch	WR-6010-0700	WS_FTP Server to Server with SSH Upgrade	\$745.00	\$570.45	132-33
lpswitch	WR-6040-0700	WS_FTP Server, Site License, 3-10 Servers and Service Agreement	\$550.00	\$421.14	132-33
lpswitch	WR-6050-0700	WS_FTP Server, Site License, 11-20 Servers and Service Agreement	\$500.00	\$382.85	132-33
lpswitch	WR-6060-0700	WS_FTP Server with SSH, Site License, 3-10 Servers and Service Agreement	\$1,190.00	\$911.18	132-33
lpswitch	WR-6070-0700	WS_FTP Server with SSH, Site License, 11-20 Servers and Service Agreement	\$1,110.00	\$849.93	132-33
lpswitch	WR-6100-0700	WS_FTP Server with SSH with Service Agreement	\$1,495.00	\$1,144.72	132-33
lpswitch	WR-6200-0700	WS_FTP Server 2 User with Service Agreement	\$1,145.00	\$876.73	132-33
lpswitch	WR-6300-0700	WS_FTP Server with SSH 2 User with Service Agreement	\$2,395.00	\$1,833.85	132-33
lpswitch	WR-6400-0700	WS_FTP Server Corporate with Service Agreement	\$4,995.00	\$3,824.67	132-33
lpswitch	WR-6410-0700	WS_FTP Server Corporate 2 User with Service Agreement	\$8,995.00	\$6,887.47	132-33
lpswitch	WR-6500-0700	WS_FTP Server FIPS Module with Service Agreement	\$445.00	\$340.74	132-33
lpswitch	WS-1000-2007	WS_FTP Professional 2007, Single User	\$64.95	\$49.73	132-33
lpswitch	WS-1200-2007	WS_FTP Professional 2007, 2 User	\$99.95	\$76.53	132-33

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	WS-1300-2007	WS_FTP Professional 2007, 5 User License Pack	\$249.00	\$190.66	132-33
Ipswitch	WS-6100-2007	WS_FTP Professional 2007, 10 User License Pack and Service Agreement	\$595.00	\$455.59	132-33
Ipswitch	WS-6200-2007	WS_FTP Professional 2007, 20 User License Pack and Service Agreement	\$950.00	\$727.42	132-33
Ipswitch	WS-6300-2007	WS_FTP Professional 2007, 50 User License Pack and Service Agreement	\$2,065.00	\$1,581.17	132-33
Ipswitch	WS-6600-2007	WS_FTP Professional 2007, Single User with Single User Service Agreement	\$94.95	\$72.70	132-33
Ipswitch	WS-6800-2007	WS_FTP Professional 2007, 2 User License Pack and Service Agreement	\$149.95	\$114.82	132-33
Ipswitch	WS-6900-2007	WS_FTP Professional 2007, 5 User License Pack and Service Agreement	\$325.00	\$248.85	132-33
Ipswitch	WS-8040-2007	WS_FTP Professional 2007, Site License, 51-200 Seats	\$27.00	\$20.67	132-33
Ipswitch	WS-8050-2007	WS_FTP Professional 2007, Site License, 201-500 Seats	\$24.00	\$18.38	132-33
Ipswitch	WS-8060-2007	WS_FTP Professional 2007, Site License, 501-1000 Seats	\$18.00	\$13.78	132-33
Ipswitch	WS-8070-2007	WS_FTP Professional 2007, Site License, 1001-2500 Seats	\$15.00	\$11.49	132-33
Ipswitch	WS-8100-2007	WS_FTP Professional 2007, 10 User License Pack	\$495.00	\$379.02	132-33
Ipswitch	WS-8200-2007	WS_FTP Professional 2007, 20 User License Pack	\$800.00	\$612.56	132-33
Ipswitch	WS-8300-2007	WS_FTP Professional 2007, 50 User License Pack	\$1,750.00	\$1,339.98	132-33
Ipswitch	MA-5000-0010	IMail Server, Upgrade to 25 User with 1 Year Service Agreement	\$199.00	\$170.42	132-34
Ipswitch	MA-5100-0010	IMail Server, Upgrade to 100 User with 1 Year Service Agreement	\$345.00	\$295.45	132-34
Ipswitch	MA-5110-0010	IMail Server, Upgrade to 100 User	\$345.00	\$295.45	132-34
Ipswitch	MA-5200-0010	IMail Server, Upgrade to 250 User with 1 Year Service Agreement	\$525.00	\$449.60	132-34
Ipswitch	MA-5210-0010	IMail Server, Upgrade to 250 User	\$525.00	\$449.60	132-34
Ipswitch	MA-5300-0010	IMail Server, Upgrade to 1000 User with 1 Year Service Agreement	\$849.00	\$727.06	132-34
Ipswitch	MA-5310-0010	IMail Server, Upgrade to 1000 User	\$849.00	\$727.06	132-34
Ipswitch	MA-5400-0010	IMail Server, Upgrade to Unlimited User with 1 Year Service Agreement	\$995.00	\$852.09	132-34
Ipswitch	MA-5410-0010	IMail Server, Upgrade to Unlimited User	\$995.00	\$852.09	132-34
Ipswitch	MA-5500-0010	IMail Plus, Upgrade to 25 User with 1 Year Service Agreement	\$395.00	\$338.27	132-34
Ipswitch	MA-5600-0010	IMail Plus, Upgrade to 100 User with 1 Year Service Agreement	\$795.00	\$680.82	132-34
Ipswitch	MA-5700-0010	IMail Plus, Upgrade to 250 User with 1 Year Service Agreement	\$1,295.00	\$1,109.01	132-34
Ipswitch	MA-5800-0010	IMail Plus, Upgrade to 1000 User with 1 Year Service Agreement	\$1,995.00	\$1,708.47	132-34
Ipswitch	MA-5900-0010	IMail Plus, Upgrade to Unlimited User with 1 Year Service Agreement	\$2,995.00	\$2,564.84	132-34
Ipswitch	WR-6420-0700	Upgrade: WS_FTP Server to WS_FTP Server Corporate v7	\$3,795.00	\$3,249.94	132-34
Ipswitch	WR-6430-0700	Upgrade: WS_FTP Server with SSH to WS_FTP Server Corporate v7	\$2,795.00	\$2,393.57	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	MA-7500-0010	IMail Server 2006 25 User Service Agreement	\$199.00	\$170.42	132-34
Ipswitch	MA-7550-0010	IMail Plus 25 User Service Agreement	\$395.00	\$338.27	132-34
Ipswitch	MA-7600-0010	IMail Server 2006 100 User Service Agreement	\$345.00	\$295.45	132-34
Ipswitch	MA-7660-0010	IMail Plus 100 User Service Agreement	\$795.00	\$680.82	132-34
Ipswitch	MA-7700-0010	IMail Server 2006 250 User Service Agreement	\$525.00	\$449.60	132-34
Ipswitch	MA-7770-0010	IMail Plus 250 User Service Agreement	\$1,295.00	\$1,109.01	132-34
Ipswitch	MA-7800-0010	IMail Server 2006 1000 User Service Agreement	\$849.00	\$727.06	132-34
Ipswitch	MA-7880-0010	IMail Plus 1000 User Service Agreement	\$1,995.00	\$1,708.47	132-34
Ipswitch	MA-7900-0010	IMail Server 2006 Unlimited User Service Agreement	\$995.00	\$852.09	132-34
Ipswitch	MA-7990-0010	IMail Plus Unlimited User Agreement	\$2,995.00	\$2,564.84	132-34
Ipswitch	MI-7100-2006	Ipswitch Instant Messaging, 25 User, Service Agreement	\$295.00	\$252.63	132-34
Ipswitch	MI-7200-2006	Ipswitch Instant Messaging, 100 User, Service Agreement	\$395.00	\$338.27	132-34
Ipswitch	MI-7300-2006	Ipswitch Instant Messaging, 250 User, Service Agreement	\$495.00	\$423.91	132-34
Ipswitch	MI-7400-2006	Ipswitch Instant Messaging, 1000 User, Service Agreement	\$595.00	\$509.54	132-34
Ipswitch	MI-7500-2006	Ipswitch Instant Messaging, Unlimited User, Service Agreement	\$695.00	\$595.18	132-34
Ipswitch	ML-7300-0175	Mail Archiva 25 Users Service Agreement	\$134.40	\$115.10	132-34
Ipswitch	ML-7310-0175	Mail Archiva 100 Users Service Agreement	\$388.20	\$332.44	132-34
Ipswitch	ML-7320-0175	Mail Archiva 250 Users Service Agreement	\$547.60	\$468.95	132-34
Ipswitch	ML-7330-0175	Mail Archiva 1000 Users Service Agreement	\$1,568.20	\$1,342.97	132-34
Ipswitch	ML-7340-0175	Mail Archiva 2500 Users Service Agreement	\$2,475.00	\$2,119.53	132-34
Ipswitch	ML-7350-0175	Mail Archiva 5000 Users Service Agreement	\$4,378.00	\$3,749.21	132-34
Ipswitch	ML-7360-0175	Mail Archiva 10000 Users Service Agreement	\$7,793.00	\$6,673.73	132-34
Ipswitch	MT-5300-0010	IMail Premium, Upgrade to 25 User with 1 Year Service Agreement	\$419.00	\$358.82	132-34
Ipswitch	MT-5310-0010	IMail Premium, Upgrade to 100 User with 1 Year Service Agreement	\$995.00	\$852.09	132-34
Ipswitch	MT-5320-0010	IMail Premium, Upgrade to 250 User with 1 Year Service Agreement	\$1,995.00	\$1,708.47	132-34
Ipswitch	MT-5330-0010	IMail Premium, Upgrade to 1000 User with 1 Year Service Agreement	\$2,795.00	\$2,393.57	132-34
Ipswitch	MT-5340-0010	IMail Premium, Upgrade to Unlimited User with 1 Year Service Agreement	\$3,495.00	\$2,993.03	132-34
Ipswitch	MT-7300-0010	IMail Premium 25 User Service Agreement	\$419.00	\$358.82	132-34
Ipswitch	MT-7310-0010	IMail Premium 100 User Service Agreement	\$995.00	\$852.09	132-34
Ipswitch	MT-7320-0010	IMail Premium 250 User Service Agreement	\$1,995.00	\$1,708.47	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	MT-7330-0010	IMail Premium 1000 User Service Agreement	\$2,795.00	\$2,393.57	132-34
Ipswitch	MT-7340-0010	IMail Premium Unlimited User Agreement	\$3,495.00	\$2,993.03	132-34
Ipswitch	NA-5000-0100	WhatsUp Gold Netflow Upgrade 5 Sources to 10 Sources	\$1,300.00	\$1,113.29	132-34
Ipswitch	NA-5001-0100	WhatsUp Gold Netflow Upgrade 5 Sources to 15 Sources	\$2,300.00	\$1,969.66	132-34
Ipswitch	NA-5002-0100	WhatsUp Gold Netflow Upgrade 5 Sources to 25 Sources	\$3,500.00	\$2,997.31	132-34
Ipswitch	NA-5003-0100	WhatsUp Gold Netflow Upgrade 5 Sources to 35 Sources	\$4,800.00	\$4,110.60	132-34
Ipswitch	NA-5004-0100	WhatsUp Gold Netflow Upgrade 5 Sources to 50 Sources	\$6,500.00	\$5,566.44	132-34
Ipswitch	NA-5006-0100	WhatsUp Gold Netflow Upgrade 5 Sources to Enterprise Edition	\$13,500.00	\$11,561.06	132-34
Ipswitch	NA-5007-0100	WhatsUp Gold Netflow Upgrade 10 Sources to 15 Sources	\$1,000.00	\$856.38	132-34
Ipswitch	NA-5008-0100	WhatsUp Gold Netflow Upgrade 10 Sources to 25 Sources	\$2,200.00	\$1,884.03	132-34
Ipswitch	NA-5009-0100	WhatsUp Gold Netflow Upgrade 10 Sources to 35 Sources	\$3,500.00	\$2,997.31	132-34
Ipswitch	NA-5010-0100	WhatsUp Gold Netflow Upgrade 10 Sources to 50 Sources	\$5,200.00	\$4,453.15	132-34
Ipswitch	NA-5012-0100	WhatsUp Gold Netflow Upgrade 10 Sources to Enterprise Ed	\$12,200.00	\$10,447.78	132-34
Ipswitch	NA-5013-0100	WhatsUp Gold Netflow Upgrade 15 Sources to 25 Sources	\$1,200.00	\$1,027.65	132-34
Ipswitch	NA-5014-0100	WhatsUp Gold Netflow Upgrade 15 Sources to 35 Sources	\$2,500.00	\$2,140.94	132-34
Ipswitch	NA-5015-0100	WhatsUp Gold Netflow Upgrade 15 Sources to 50 Sources	\$4,200.00	\$3,596.78	132-34
Ipswitch	NA-5017-0100	WhatsUp Gold Netflow Upgrade 15 Sources to Enterprise Ed	\$11,200.00	\$9,591.40	132-34
Ipswitch	NA-5018-0100	WhatsUp Gold Netflow Upgrade 25 Sources to 35 Sources	\$1,300.00	\$1,113.29	132-34
Ipswitch	NA-5019-0100	WhatsUp Gold Netflow Upgrade 25 Sources to 50 Sources	\$3,000.00	\$2,569.13	132-34
Ipswitch	NA-5021-0100	WhatsUp Gold Netflow Upgrade 25 Sources to Enterprise Ed	\$10,000.00	\$8,563.75	132-34
Ipswitch	NA-5022-0100	WhatsUp Gold Netflow Upgrade 35 Sources to 50 Sources	\$1,700.00	\$1,455.84	132-34
Ipswitch	NA-5024-0100	WhatsUp Gold Netflow Upgrade 35 Sources to Enterprise Ed	\$8,700.00	\$7,450.46	132-34
Ipswitch	NA-5025-0100	WhatsUp Gold Netflow Upgrade 50 Sources to 50+ Sources over 50	\$150.00	\$128.46	132-34
Ipswitch	NA-5026-0100	WhatsUp Gold Netflow Upgrade 50 Sources to Enterprise Ed	\$7,000.00	\$5,994.63	132-34
Ipswitch	NA-5028-0100	WhatsUp Gold VoIP Monitor Update - SA Expired 0-12 Months	\$448.00	\$383.66	132-34
Ipswitch	NA-5029-0100	WhatsUp Gold VoIP Monitor Update - SA Expired Over 12 Months	\$746.00	\$638.86	132-34
Ipswitch	NA-5032-0100	WhatsUp Gold Netflow Monitor 5 Sources Update- Exp 0-12 Mos	\$673.00	\$576.34	132-34
Ipswitch	NA-5033-0100	WhatsUp Gold Netflow Monitor 10 Source Update- Exp 0-12 Mos	\$1,258.00	\$1,077.32	132-34
Ipswitch	NA-5034-0100	WhatsUp Gold Netflow Monitor 15 Sources Update- Exp 0-12 Mos	\$1,708.00	\$1,462.69	132-34
Ipswitch	NA-5035-0100	WhatsUp Gold Netflow Monitor 25 Sources Update- Exp 0-12 Mos	\$2,248.00	\$1,925.13	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NA-5036-0100	WhatsUp Gold Netflow Monitor 35 Sources Update- Exp 0-12 Mos	\$2,833.00	\$2,426.11	132-34
Ipswitch	NA-5037-0100	WhatsUp Gold Netflow Monitor 50 Sources Update- Exp 0-12 Mos	\$3,598.00	\$3,081.24	132-34
Ipswitch	NA-5038-0100	WhatsUp Gold Netflow Monitor 50+ Source Update- Exp 0-12 Mos per source over 50	\$68.00	\$58.23	132-34
Ipswitch	NA-5039-0100	WhatsUp Gold Netflow Monitor Enterprise Update- Exp 0-12 Mos	\$6,748.00	\$5,778.82	132-34
Ipswitch	NA-5040-0100	WhatsUp Gold Netflow Monitor 5 Sources Update- Exp >12 Mos	\$1,121.00	\$960.00	132-34
Ipswitch	NA-5041-0100	WhatsUp Gold Netflow Monitor 10 Sources Update- Exp >12 Mos	\$2,096.00	\$1,794.96	132-34
Ipswitch	NA-5042-0100	WhatsUp Gold Netflow Monitor 15 Sources Update- Exp >12 Mos	\$2,846.00	\$2,437.24	132-34
Ipswitch	NA-5043-0100	WhatsUp Gold Netflow Monitor 25 Sources Update- Exp >12 Mos	\$3,746.00	\$3,207.98	132-34
Ipswitch	NA-5044-0100	WhatsUp Gold Netflow Monitor 35 Sources Update- Exp >12 Mos	\$4,721.00	\$4,042.95	132-34
Ipswitch	NA-5045-0100	WhatsUp Gold Netflow Monitor 50 Sources Update- Exp >12 Mos	\$5,996.00	\$5,134.82	132-34
Ipswitch	NA-5046-0100	WhatsUp Gold Netflow Monitor 50+ Sources Update- Exp >12 Mos per source over 50	\$113.00	\$96.77	132-34
Ipswitch	NA-5047-0100	WhatsUp Gold Netflow Monitor Enterprise Update- Exp >12 Mos	\$11,246.00	\$9,630.79	132-34
Ipswitch	NA-7000-0100	WhatsUp VoIP Monitor Plug-in Service Agreement	\$295.00	\$252.63	132-34
Ipswitch	NA-7001-0100	WhatsUp Gold VoIP Monitory Monthly Service Agreement	\$25.00	\$21.41	132-34
Ipswitch	NA-7100-0100	WhatsConnected Service Agreement	\$595.00	\$509.54	132-34
Ipswitch	NA-7205-0100	WhatsUp Gold Netflow Monitor 5 Sources Svc Agmt Renewal	\$445.00	\$381.09	132-34
Ipswitch	NA-7206-0100	WhatsUp Gold Netflow Monitor 5 Sources monthly Svc Agmt	\$37.00	\$31.69	132-34
Ipswitch	NA-7210-0100	WhatsUp Gold Netflow Monitor 10 Sources Svc Agmt Renewal	\$795.00	\$680.82	132-34
Ipswitch	NA-7211-0100	WhatsUp Gold Netflow Monitor 10 Sources monthly Svc Agmt	\$67.00	\$57.38	132-34
Ipswitch	NA-7215-0100	WhatsUp Gold Netflow Monitor 15 Sources Svc Agmt Renewal	\$1,095.00	\$937.73	132-34
Ipswitch	NA-7216-0100	WhatsUp Gold Netflow Monitor 15 Sources monthly Svc Agmt	\$91.00	\$77.93	132-34
Ipswitch	NA-7220-0100	WhatsUp Gold Netflow Monitor 25 Sources Svc Agmt Renewal	\$1,495.00	\$1,280.28	132-34
Ipswitch	NA-7221-0100	WhatsUp Gold Netflow Monitor 25 Sources monthly Svc Agmt	\$124.00	\$106.19	132-34
Ipswitch	NA-7225-0100	WhatsUp Gold Netflow Monitor 35 Sources Svc Agmt Renewal	\$1,875.00	\$1,605.70	132-34
Ipswitch	NA-7226-0100	WhatsUp Gold Netflow Monitor 35 Sources monthly Svc Agmt	\$156.00	\$133.59	132-34
Ipswitch	NA-7230-0100	WhatsUp Gold Netflow Monitor 50 Sources Svc Agmt Renewal	\$2,395.00	\$2,051.02	132-34
Ipswitch	NA-7231-0100	WhatsUp Gold Netflow Monitor 50 Sources monthly Svc Agmt	\$199.00	\$170.42	132-34
Ipswitch	NA-7235-0100	WhatsUp Gold Netflow Monitor 50+ Sources Svc Agmt Renewal	\$39.00	\$33.40	132-34
Ipswitch	NA-7236-0100	WhatsUp Gold Netflow Monitor 50+ Sources monthly Svc Agmt per source per	\$3.00	\$2.57	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
		month			
Ipswitch	NA-7240-0100	WhatsUp Gold Netflow Monitor Enterprise Service Agmt Renewal	\$4,195.00	\$3,592.49	132-34
Ipswitch	NA-7241-0100	WhatsUp Gold Netflow Monitor Enterprise monthly Svc Agmt	\$349.00	\$298.87	132-34
Ipswitch	NC-5005-0012	WhatsUp Gold Distributed Central 100 Upgrade to Central 300	\$1,200.00	\$1,027.65	132-34
Ipswitch	NC-5006-0012	WhatsUp Gold Distributed Central 100 Upgrade to Central 500	\$2,400.00	\$2,055.30	132-34
Ipswitch	NC-5007-0012	WhatsUp Gold Distributed Central 100 Upgrade to Central 1000	\$4,400.00	\$3,768.05	132-34
Ipswitch	NC-5008-0012	WhatsUp Gold Distributed Central 100 Upgrade to Central 2500	\$7,400.00	\$6,337.18	132-34
Ipswitch	NC-5009-0012	WhatsUp Gold Distributed Central 300 Upgrade to Central 500	\$1,200.00	\$1,027.65	132-34
Ipswitch	NC-5010-0012	WhatsUp Gold Distributed Central 300 Upgrade to Central 1000	\$3,200.00	\$2,740.40	132-34
Ipswitch	NC-5011-0012	WhatsUp Gold Distributed Central 300 Upgrade to Central 2500	\$6,200.00	\$5,309.53	132-34
Ipswitch	NC-5012-0012	WhatsUp Gold Distributed Central 500 Upgrade to Central 1000	\$2,000.00	\$1,712.75	132-34
Ipswitch	NC-5013-0012	WhatsUp Gold Distributed Central 500 Upgrade to Central 2500	\$5,000.00	\$4,281.88	132-34
Ipswitch	NC-5014-0012	WhatsUp Gold Distributed Central 1000 Upgrade to Central 2500	\$3,000.00	\$2,569.13	132-34
Ipswitch	NC-7000-0012	WhatsUp Gold Distributed Central up to 100 Devices Service Agreement	\$895.00	\$766.46	132-34
Ipswitch	NC-7100-0012	WhatsUp Gold Distributed Central up to 300 Devices Service Agreement	\$1,295.00	\$1,109.01	132-34
Ipswitch	NC-7200-0012	WhatsUp Gold Distributed Central up to 500 Devices Service Agreement	\$1,595.00	\$1,365.92	132-34
Ipswitch	NC-7400-0012	WhatsUp Gold Distributed Central up to 25 devices Svc Amt	\$395.00	\$338.27	132-34
Ipswitch	NC-7500-0012	WhatsUp Gold Distributed Central up to 1000 Devices Service Agreement	\$2,295.00	\$1,965.38	132-34
Ipswitch	NC-7600-0012	WhatsUp Gold Distributed Central up to 2500 Devices Service Agreement	\$3,195.00	\$2,736.12	132-34
Ipswitch	NM-5010-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Standard 100	\$1,000.00	\$856.38	132-34
Ipswitch	NM-5011-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Standard 300	\$1,900.00	\$1,627.11	132-34
Ipswitch	NM-5012-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Standard 500	\$3,000.00	\$2,569.13	132-34
Ipswitch	NM-5013-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Standard 1000	\$4,700.00	\$4,024.96	132-34
Ipswitch	NM-5014-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Standard 2500	\$7,400.00	\$6,337.18	132-34
Ipswitch	NM-5015-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Premium 25	\$195.00	\$166.99	132-34
Ipswitch	NM-5016-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Premium 100	\$2,000.00	\$1,712.75	132-34
Ipswitch	NM-5017-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Premium 300	\$3,200.00	\$2,740.40	132-34
Ipswitch	NM-5018-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Premium 500	\$4,400.00	\$3,768.05	132-34
Ipswitch	NM-5019-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Premium 1000	\$6,400.00	\$5,480.80	132-34
Ipswitch	NM-5020-0012	WhatsUp Gold Std 25 Upgrade to WhatsUp Gold Premium 2500	\$10,400.00	\$8,906.30	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-5021-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Standard 300	\$900.00	\$770.74	132-34
Ipswitch	NM-5022-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Standard 500	\$2,000.00	\$1,712.75	132-34
Ipswitch	NM-5023-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Standard 1000	\$3,700.00	\$3,168.59	132-34
Ipswitch	NM-5024-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Standard 2500	\$6,400.00	\$5,480.80	132-34
Ipswitch	NM-5025-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Premium 100	\$1,000.00	\$856.38	132-34
Ipswitch	NM-5026-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Premium 300	\$2,200.00	\$1,884.03	132-34
Ipswitch	NM-5027-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Premium 500	\$3,400.00	\$2,911.68	132-34
Ipswitch	NM-5028-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Premium 1000	\$5,400.00	\$4,624.43	132-34
Ipswitch	NM-5029-0012	WhatsUp Gold Std 100 Upgrade to WhatsUp Gold Premium 2500	\$9,400.00	\$8,049.93	132-34
Ipswitch	NM-5030-0012	WhatsUp Gold Std 300 Upgrade to WhatsUp Gold Standard 500	\$1,100.00	\$942.01	132-34
Ipswitch	NM-5031-0012	WhatsUp Gold Std 300 Upgrade to WhatsUp Gold Standard 1000	\$2,800.00	\$2,397.85	132-34
Ipswitch	NM-5032-0012	WhatsUp Gold Std 300 Upgrade to WhatsUp Gold Standard 2500	\$5,500.00	\$4,710.06	132-34
Ipswitch	NM-5033-0012	WhatsUp Gold Std 300 Upgrade to WhatsUp Gold Premium 300	\$1,300.00	\$1,113.29	132-34
Ipswitch	NM-5034-0012	WhatsUp Gold Std 300 Upgrade to WhatsUp Gold Premium 500	\$2,500.00	\$2,140.94	132-34
Ipswitch	NM-5035-0012	WhatsUp Gold Std 300 Upgrade to WhatsUp Gold Premium 1000	\$4,500.00	\$3,853.69	132-34
Ipswitch	NM-5036-0012	WhatsUp Gold Std 300 Upgrade to WhatsUp Gold Premium 2500	\$8,500.00	\$7,279.19	132-34
Ipswitch	NM-5037-0012	WhatsUp Gold Std 500 Upgrade to WhatsUp Gold Standard 1000	\$1,700.00	\$1,455.84	132-34
Ipswitch	NM-5038-0012	WhatsUp Gold Std 500 Upgrade to WhatsUp Gold Standard 2500	\$4,400.00	\$3,768.05	132-34
Ipswitch	NM-5039-0012	WhatsUp Gold Std 500 Upgrade to WhatsUp Gold Premium 500	\$1,400.00	\$1,198.93	132-34
Ipswitch	NM-5040-0012	WhatsUp Gold Std 500 Upgrade to WhatsUp Gold Premium 1000	\$3,400.00	\$2,911.68	132-34
Ipswitch	NM-5041-0012	WhatsUp Gold Std 500 Upgrade to WhatsUp Gold Premium 2500	\$7,400.00	\$6,337.18	132-34
Ipswitch	NM-5042-0012	WhatsUp Gold Std 1000 Upgrade to WhatsUp Gold Standard 2500	\$2,700.00	\$2,312.21	132-34
Ipswitch	NM-5043-0012	WhatsUp Gold Std 1000 Upgrade to WhatsUp Gold Premium 1000	\$1,700.00	\$1,455.84	132-34
Ipswitch	NM-5044-0012	WhatsUp Gold Std 1000 Upgrade to WhatsUp Gold Premium 2500	\$5,700.00	\$4,881.34	132-34
Ipswitch	NM-5045-0012	WhatsUp Gold Std 2500 Upgrade to WhatsUp Gold Premium 2500	\$3,000.00	\$2,569.13	132-34
Ipswitch	NM-5046-0012	WhatsUp Gold Premium 25Devices upgrade to 100 Devices	\$1,600.00	\$1,370.20	132-34
Ipswitch	NM-5047-0012	WhatsUp Gold Premium 25Devices upgrade to 300 Devices	\$2,800.00	\$2,397.85	132-34
Ipswitch	NM-5048-0012	WhatsUp Gold Premium 25Devices upgrade to 500 Devices	\$4,000.00	\$3,425.50	132-34
Ipswitch	NM-5049-0012	WhatsUp Gold Premium 25Devices upgrade to 1000 Devices	\$6,000.00	\$5,138.25	132-34
Ipswitch	NM-5050-0012	WhatsUp Gold Premium 25Devices upgrade to 2500 Devices	\$10,000.00	\$8,563.75	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-5051-0012	WhatsUp Gold Premium 100 Upgrade to WhatsUp Gold Premium 300	\$1,200.00	\$1,027.65	132-34
Ipswitch	NM-5052-0012	WhatsUp Gold Premium 100 Upgrade to WhatsUp Gold Premium 500	\$2,400.00	\$2,055.30	132-34
Ipswitch	NM-5053-0012	WhatsUp Gold Premium 100 Upgrade to WhatsUp Gold Premium 1000	\$4,400.00	\$3,768.05	132-34
Ipswitch	NM-5054-0012	WhatsUp Gold Premium 100 Upgrade to WhatsUp Gold Premium 2500	\$8,400.00	\$7,193.55	132-34
Ipswitch	NM-5055-0012	WhatsUp Gold Premium 300 Upgrade to WhatsUp Gold Premium 500	\$1,200.00	\$1,027.65	132-34
Ipswitch	NM-5056-0012	WhatsUp Gold Premium 300 Upgrade to WhatsUp Gold Premium 1000	\$3,200.00	\$2,740.40	132-34
Ipswitch	NM-5057-0012	WhatsUp Gold Premium 300 Upgrade to WhatsUp Gold Premium 2500	\$7,200.00	\$6,165.90	132-34
Ipswitch	NM-5058-0012	WhatsUp Gold Premium 500 Upgrade to WhatsUp Gold Premium 1000	\$2,000.00	\$1,712.75	132-34
Ipswitch	NM-5059-0012	WhatsUp Gold Premium 500 Upgrade to WhatsUp Gold Premium 2500	\$6,000.00	\$5,138.25	132-34
Ipswitch	NM-5060-0012	WhatsUp Gold Premium 1000 Upgrade to WhatsUp Gold Premium 2500	\$4,000.00	\$3,425.50	132-34
Ipswitch	NM-5061-0012	WhatsUp Gold Standard 2500 to 1000 Devices Service Agreement	\$1,595.00	\$1,365.92	132-34
Ipswitch	NM-5062-0012	WhatsUp Gold Premium Edition 2500 to 1000 Devices Service Agreement	\$2,095.00	\$1,794.11	132-34
Ipswitch	NM-5063-0012	WhatsUp Gold Standard 2500 to 500 Devices Service Agreement	\$1,095.00	\$937.73	132-34
Ipswitch	NM-5064-0012	WhatsUp Gold Premium Edition 2500 to 500 Devices Service Agreement	\$1,395.00	\$1,194.64	132-34
Ipswitch	NM-5100-0012	WhatsUp Gold Standard 25 Upgrade to Distributed Central 25	\$600.00	\$513.83	132-34
Ipswitch	NM-5101-0012	WhatsUp Gold Standard 25 Upgrade to Distributed Central 100	\$2,500.00	\$2,140.94	132-34
Ipswitch	NM-5102-0012	WhatsUp Gold Standard 25 Upgrade to Distributed Central 300	\$3,700.00	\$3,168.59	132-34
Ipswitch	NM-5103-0012	WhatsUp Gold Standard 25 Upgrade to Distributed Central 500	\$4,900.00	\$4,196.24	132-34
Ipswitch	NM-5104-0012	WhatsUp Gold Standard 25 Upgrade to Distributed Central 1000	\$6,900.00	\$5,908.99	132-34
Ipswitch	NM-5105-0012	WhatsUp Gold Standard 25 Upgrade to Distributed Central 2500	\$9,900.00	\$8,478.11	132-34
Ipswitch	NM-5106-0012	WhatsUp Gold Standard 100 Upgrade to Distributed Central 100	\$1,500.00	\$1,284.56	132-34
Ipswitch	NM-5107-0012	WhatsUp Gold Standard 100 Upgrade to Distributed Central 300	\$2,700.00	\$2,312.21	132-34
Ipswitch	NM-5108-0012	WhatsUp Gold Standard 100 Upgrade to Distributed Central 500	\$3,900.00	\$3,339.86	132-34
Ipswitch	NM-5109-0012	WhatsUp Gold Standard 100 Upgrade to Distributed Central 1000	\$5,900.00	\$5,052.61	132-34
Ipswitch	NM-5110-0012	WhatsUp Gold Standard 100 Upgrade to Distributed Central 2500	\$8,900.00	\$7,621.74	132-34
Ipswitch	NM-5111-0012	WhatsUp Gold Standard 300 Upgrade to Distributed Central 300	\$1,800.00	\$1,541.48	132-34
Ipswitch	NM-5112-0012	WhatsUp Gold Standard 300 Upgrade to Distributed Central 500	\$3,000.00	\$2,569.13	132-34
Ipswitch	NM-5113-0012	WhatsUp Gold Standard 300 Upgrade to Distributed Central 1000	\$5,000.00	\$4,281.88	132-34
Ipswitch	NM-5114-0012	WhatsUp Gold Standard 300 Upgrade to Distributed Central 2500	\$8,500.00	\$7,279.19	132-34
Ipswitch	NM-5115-0012	WhatsUp Gold Standard 500 Upgrade to Distributed Central 500	\$1,900.00	\$1,627.11	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-5116-0012	WhatsUp Gold Standard 500 Upgrade to Distributed Central 1000	\$3,900.00	\$3,339.86	132-34
Ipswitch	NM-5117-0012	WhatsUp Gold Standard 500 Upgrade to Distributed Central 2500	\$6,900.00	\$5,908.99	132-34
Ipswitch	NM-5118-0012	WhatsUp Gold Standard 1000 Upgrade to Distributed Central 1000	\$2,200.00	\$1,884.03	132-34
Ipswitch	NM-5119-0012	WhatsUp Gold Standard 1000 Upgrade to Distributed Central 2500	\$5,200.00	\$4,453.15	132-34
Ipswitch	NM-5120-0012	WhatsUp Gold Standard 2500 Upgrade to Distributed Central 2500	\$2,500.00	\$2,140.94	132-34
Ipswitch	NM-5121-0012	WhatsUp Gold Premium 25 Upgrade to Distributed Central 25	\$200.00	\$171.28	132-34
Ipswitch	NM-5122-0012	WhatsUp Gold Premium 25 Upgrade to Distributed Central 100	\$2,100.00	\$1,798.39	132-34
Ipswitch	NM-5123-0012	WhatsUp Gold Premium 25 Upgrade to Distributed Central 300	\$3,300.00	\$2,826.04	132-34
Ipswitch	NM-5124-0012	WhatsUp Gold Premium 25 Upgrade to Distributed Central 500	\$4,500.00	\$3,853.69	132-34
Ipswitch	NM-5125-0012	WhatsUp Gold Premium 25 Upgrade to Distributed Central 1000	\$6,500.00	\$5,566.44	132-34
Ipswitch	NM-5126-0012	WhatsUp Gold Premium 25 Upgrade to Distributed Central 2500	\$9,500.00	\$8,135.56	132-34
Ipswitch	NM-5127-0012	WhatsUp Gold Premium 100 Upgrade to Distributed Central 100	\$500.00	\$428.19	132-34
Ipswitch	NM-5128-0012	WhatsUp Gold Premium 100 Upgrade to Distributed Central 300	\$1,700.00	\$1,455.84	132-34
Ipswitch	NM-5129-0012	WhatsUp Gold Premium 100 Upgrade to Distributed Central 500	\$2,900.00	\$2,483.49	132-34
Ipswitch	NM-5130-0012	WhatsUp Gold Premium 100 Upgrade to Distributed Central 1000	\$4,900.00	\$4,196.24	132-34
Ipswitch	NM-5131-0012	WhatsUp Gold Premium 100 Upgrade to Distributed Central 2500	\$7,900.00	\$6,765.36	132-34
Ipswitch	NM-5132-0012	WhatsUp Gold Premium 300 Upgrade to Distributed Central 300	\$695.00	\$595.18	132-34
Ipswitch	NM-5133-0012	WhatsUp Gold Premium 300 Upgrade to Distributed Central 500	\$1,700.00	\$1,455.84	132-34
Ipswitch	NM-5134-0012	WhatsUp Gold Premium 300 Upgrade to Distributed Central 1000	\$3,700.00	\$3,168.59	132-34
Ipswitch	NM-5135-0012	WhatsUp Gold Premium 300 Upgrade to Distributed Central 2500	\$6,700.00	\$5,737.71	132-34
Ipswitch	NM-5136-0012	WhatsUp Gold Premium 500 Upgrade to Distributed Central 500	\$500.00	\$428.19	132-34
Ipswitch	NM-5137-0012	WhatsUp Gold Premium 500 Upgrade to Distributed Central 1000	\$2,500.00	\$2,140.94	132-34
Ipswitch	NM-5138-0012	WhatsUp Gold Premium 500 Upgrade to Distributed Central 2500	\$5,500.00	\$4,710.06	132-34
Ipswitch	NM-5139-0012	WhatsUp Gold Premium 1000 Upgrade to Distributed Central 1000	\$500.00	\$428.19	132-34
Ipswitch	NM-5140-0012	WhatsUp Gold Premium 1000 Upgrade to Distributed Central 2500	\$3,500.00	\$2,997.31	132-34
Ipswitch	NM-5141-0012	WhatsUp Gold Premium 2500 Upgrade to Distributed Central 2500	\$395.00	\$338.27	132-34
Ipswitch	NM-5142-0012	WhatsUp Gold Premium 100 Device for Cisco	\$1,950.00	\$1,669.93	132-34
Ipswitch	NM-5143-0012	WhatsUp Gold Premium 300 Device for Cisco	\$2,850.00	\$2,440.67	132-34
Ipswitch	NM-5144-0012	WhatsUp Gold Premium 500 Device for Cisco	\$3,750.00	\$3,211.41	132-34
Ipswitch	NM-5145-0012	Whatsup Gold Premium 1000 Device for Cisco	\$5,250.00	\$4,495.97	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-5146-0012	WhatsUp Gold Premium 2500 Device for Cisco	\$8,250.00	\$7,065.09	132-34
Ipswitch	NM-5147-0012	WhatsUp Gold Premium 3500 Device for Cisco	\$10,500.00	\$8,991.94	132-34
Ipswitch	NM-5148-0012	WhatsUp Gold Premium 5000 Device for Cisco	\$13,500.00	\$11,561.06	132-34
Ipswitch	NM-5149-0012	WhatsUp Gold Std 2500 Upgrade to WhatsUp Gold Standard 3500	\$2,000.00	\$1,712.75	132-34
Ipswitch	NM-5150-0012	WhatsUp Gold Std 2500 Upgrade to WhatsUp Gold Standard 5000	\$5,000.00	\$4,281.88	132-34
Ipswitch	NM-5151-0012	WhatsUp Gold Prem 2500 Upgrade to WhatsUp Gold Prem 3500	\$3,000.00	\$2,569.13	132-34
Ipswitch	NM-5152-0012	WhatsUp Gold Prem 2500 Upgrade to WhatsUp Gold Prem 5000	\$7,000.00	\$5,994.63	132-34
Ipswitch	NM-5153-0012	WhatsUp Gold Std 2500 Upgrade to WhatsUp Gold Premium 3500	\$6,000.00	\$5,138.25	132-34
Ipswitch	NM-5154-0012	WhatsUp Gold Std 2500 Upgrade to WhatsUp Gold Premium 5000	\$10,000.00	\$8,563.75	132-34
Ipswitch	NM-5155-0012	WhatsUp Gold Premium 5 Devices upgrade to 25 Devices	\$995.00	\$852.09	132-34
Ipswitch	NM-5156-0012	WhatsUp Gold Premium 5 Devices upgrade to 100 Devices	\$2,595.00	\$2,222.29	132-34
Ipswitch	NM-5157-0012	WhatsUp Gold Premium 5 Devices upgrade to 300 Devices	\$3,795.00	\$3,249.94	132-34
Ipswitch	NM-5158-0012	WhatsUp Gold Premium 5 Devices upgrade to 500 Devices	\$4,995.00	\$4,277.59	132-34
Ipswitch	NM-5159-0012	WhatsUp Gold Premium 5 Devices upgrade to 1000 Devices	\$6,995.00	\$5,990.34	132-34
Ipswitch	NM-5160-0012	WhatsUp Gold Premium 5 Devices upgrade to 2500 Devices	\$10,995.00	\$9,415.84	132-34
Ipswitch	NM-5161-0012	WhatsUp Gold Premium 5 Devices upgrade to 3500 Devices	\$13,995.00	\$11,984.97	132-34
Ipswitch	NM-5162-0012	WhatsUp Gold Premium 5 Devices upgrade to 5000 Devices	\$17,995.00	\$15,410.47	132-34
Ipswitch	NM-5163-0012	WhatsUp Gold Premium 5 Upgrade to Distributed Central 25	\$1,195.00	\$1,023.37	132-34
Ipswitch	NM-5164-0012	WhatsUp Gold Premium 5 Upgrade to Distributed Central 100	\$3,095.00	\$2,650.48	132-34
Ipswitch	NM-5165-0012	WhatsUp Gold Premium 5 Upgrade to Distributed Central 300	\$4,295.00	\$3,678.13	132-34
Ipswitch	NM-5166-0012	WhatsUp Gold Premium 5 Upgrade to Distributed Central 500	\$5,495.00	\$4,705.78	132-34
Ipswitch	NM-5167-0012	WhatsUp Gold Premium 5 Upgrade to Distributed Central 1000	\$7,495.00	\$6,418.53	132-34
Ipswitch	NM-5168-0012	WhatsUp Gold Premium 5 Upgrade to Distributed Central 2500	\$10,495.00	\$8,987.66	132-34
Ipswitch	NM-5169-0012	WhatsUp Gold Standard 25 Devices Update - SA Exp 0-12 Mos	\$268.00	\$229.51	132-34
Ipswitch	NM-5170-0012	WhatsUp Gold Standard 100 Devices Update - SA Exp 0-12 Mos	\$718.00	\$614.88	132-34
Ipswitch	NM-5171-0012	WhatsUp Gold Standard 300 Devices Update - SA Exp 0-12 Mos	\$1,123.00	\$961.71	132-34
Ipswitch	NM-5172-0012	WhatsUp Gold Standard 500 Devices Update - SA Exp 0-12 Mos	\$1,618.00	\$1,385.61	132-34
Ipswitch	NM-5173-0012	WhatsUp Gold Standard 1000 Devices Update - SA Exp 0-12 Mos	\$2,383.00	\$2,040.74	132-34
Ipswitch	NM-5174-0012	WhatsUp Gold Standard 2500 Devices Update - SA Exp 0-12 Mos	\$3,598.00	\$3,081.24	132-34
Ipswitch	NM-5175-0012	WhatsUp Gold Standard 3500 Devices Update - SA Exp 0-12 Mos	\$4,498.00	\$3,851.97	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-5176-0012	WhatsUp Gold Standard 5000 Devices Update - SA Exp 0-12 Mos	\$5,848.00	\$5,008.08	132-34
Ipswitch	NM-5177-0012	WhatsUp Gold Standard 25 Devices Update - SA Exp >12 Mos	\$446.00	\$381.94	132-34
Ipswitch	NM-5178-0012	WhatsUp Gold Standard 100 Devices Update - SA Exp >12 Mos	\$1,196.00	\$1,024.22	132-34
Ipswitch	NM-5179-0012	WhatsUp Gold Standard 300 Devices Update - SA Exp >12 Mos	\$1,871.00	\$1,602.28	132-34
Ipswitch	NM-5180-0012	WhatsUp Gold Standard 500 Devices Update - SA Exp >12 Mos	\$2,696.00	\$2,308.79	132-34
Ipswitch	NM-5181-0012	WhatsUp Gold Standard 1000 Devices Update - SA Exp >12 Mos	\$3,971.00	\$3,400.67	132-34
Ipswitch	NM-5182-0012	WhatsUp Gold Standard 2500 Devices Update - SA Exp >12 Mos	\$5,996.00	\$5,134.82	132-34
Ipswitch	NM-5183-0012	WhatsUp Gold Standard 3500 Devices Update - SA Exp >12 Mos	\$7,496.00	\$6,419.39	132-34
Ipswitch	NM-5184-0012	WhatsUp Gold Standard 5000 Devices Update - SA Exp >12 Mos	\$9,747.00	\$8,347.09	132-34
Ipswitch	NM-5185-0012	WhatsUp Gold Premium 25 Devices Update - SA Exp 0-12 Mos	\$403.00	\$345.12	132-34
Ipswitch	NM-5186-0012	WhatsUp Gold Premium 100 Devices Update - SA Exp 0-12 Mos	\$1,168.00	\$1,000.25	132-34
Ipswitch	NM-5187-0012	WhatsUp Gold Premium 300 Devices Update - SA Exp 0-12 Mos	\$1,708.00	\$1,462.69	132-34
Ipswitch	NM-5188-0012	WhatsUp Gold Premium 500 Devices Update - SA Exp 0-12 Mos	\$2,248.00	\$1,925.13	132-34
Ipswitch	NM-5189-0012	WhatsUp Gold Premium 1000 Devices Update - SA Exp 0-12 Mos	\$3,148.00	\$2,695.87	132-34
Ipswitch	NM-5190-0012	WhatsUp Gold Premium 2500 Devices Update - SA Exp 0-12 Mos	\$4,948.00	\$4,237.34	132-34
Ipswitch	NM-5191-0012	WhatsUp Gold Premium 3500 Devices Update - SA Exp 0-12 Mos	\$6,298.00	\$5,393.45	132-34
Ipswitch	NM-5192-0012	WhatsUp Gold Premium 5000 Devices Update - SA Exp 0-12 Mos	\$8,098.00	\$6,934.92	132-34
Ipswitch	NM-5193-0012	WhatsUp Gold Premium 25 Devices Update - SA Exp >12 Mos	\$671.00	\$574.63	132-34
Ipswitch	NM-5194-0012	WhatsUp Gold Premium 100 Devices Update - SA Exp >12 Mos	\$1,946.00	\$1,666.51	132-34
Ipswitch	NM-5195-0012	WhatsUp Gold Premium 300 Devices Update - SA Exp >12 Mos	\$2,846.00	\$2,437.24	132-34
Ipswitch	NM-5196-0012	WhatsUp Gold Premium 500 Devices Update - SA Exp >12 Mos	\$3,746.00	\$3,207.98	132-34
Ipswitch	NM-5197-0012	WhatsUp Gold Premium 1000 Devices Update - SA Exp >12 Mos	\$5,246.00	\$4,492.54	132-34
Ipswitch	NM-5198-0012	WhatsUp Gold Premium 2500 Devices Update - SA Exp >12 Mos	\$8,246.00	\$7,061.67	132-34
Ipswitch	NM-5199-0012	WhatsUp Gold Premium 3500 Devices Update - SA Exp >12 Mos	\$10,496.00	\$8,988.51	132-34
Ipswitch	NM-5200-0012	WhatsUp Gold Premium 5000 Devices Update - SA Exp >12 Mos	\$13,496.00	\$11,557.64	132-34
Ipswitch	NM-5201-0012	WhatsUp Gold Distrib Central 25 Dvc Update - SA Exp 0-12 Mos	\$538.00	\$460.73	132-34
Ipswitch	NM-5202-0012	WhatsUp Gold Distr Central 100 Dvc Update - SA Exp 0-12 Mos	\$1,393.00	\$1,192.93	132-34
Ipswitch	NM-5203-0012	WhatsUp Gold Distr Central 300 Dvcs Update - SA Exp 0-12 Mos	\$1,933.00	\$1,655.37	132-34
Ipswitch	NM-5204-0012	WhatsUp Gold Distr Central 500 Dvcs Update - SA Exp 0-12 Mos	\$2,473.00	\$2,117.82	132-34
Ipswitch	NM-5205-0012	WhatsUp Gold Distr Central 1000 Dvc Update - SA Exp 0-12 Mos	\$3,373.00	\$2,888.55	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-5206-0012	WhatsUp Gold Distr Central 2500 Dvc Update - SA Exp 0-12 Mos	\$4,723.00	\$4,044.66	132-34
Ipswitch	NM-5207-0012	WhatsUp Gold Distrib Central 25 Dvcs Update - SA Exp >12 Mos	\$896.00	\$767.31	132-34
Ipswitch	NM-5208-0012	WhatsUp Gold Distrib Central 100 Dvc Update - SA Exp >12 Mos	\$2,321.00	\$1,987.65	132-34
Ipswitch	NM-5209-0012	WhatsUp Gold Distrib Central 300 Dvc Update - SA Exp >12 Mos	\$3,221.00	\$2,758.38	132-34
Ipswitch	NM-5210-0012	WhatsUp Gold Distrib Central 500 Dvc Update - SA Exp >12 Mos	\$4,121.00	\$3,529.12	132-34
Ipswitch	NM-5211-0012	WhatsUp Gold Distr Central 1000 Dvcs Update - SA Exp >12 Mos	\$5,621.00	\$4,813.68	132-34
Ipswitch	NM-5212-0012	WhatsUp Gold Distr Central 2500 Dvcs Update - SA Exp >12 Mos	\$7,871.00	\$6,740.53	132-34
Ipswitch	NM-5213-0012	WhatsUp Gold Distr Remote 25 Dvcs Update - SA Exp 0-12 Mos	\$403.00	\$345.12	132-34
Ipswitch	NM-5214-0012	WhatsUp Gold Distrib Remote 100 Dvc Update - SA Exp 0-12 Mos	\$1,078.00	\$923.17	132-34
Ipswitch	NM-5215-0012	WhatsUp Gold Distrib Remote 300 Dvc Update - SA Exp 0-12 Mos	\$1,528.00	\$1,308.54	132-34
Ipswitch	NM-5216-0012	WhatsUp Gold Distrib Remote 500 Dvc Update - SA Exp 0-12 Mos	\$2,023.00	\$1,732.45	132-34
Ipswitch	NM-5217-0012	WhatsUp Gold Distr Remote 1000 Dvcs Update - SA Exp 0-12 Mos	\$2,833.00	\$2,426.11	132-34
Ipswitch	NM-5218-0012	WhatsUp Gold Distr Remote 2500 Dvcs Update - SA Exp 0-12 Mos	\$4,048.00	\$3,466.61	132-34
Ipswitch	NM-5219-0012	WhatsUp Gold Distrib Remote 25 Dvcs Update - SA Exp >12 Mos	\$671.00	\$574.63	132-34
Ipswitch	NM-5220-0012	WhatsUp Gold Distrib Remote 100 Dvcs Update - SA Exp >12 Mos	\$1,796.00	\$1,538.05	132-34
Ipswitch	NM-5221-0012	WhatsUp Gold Distrib Remote 300 Dvcs Update - SA Exp >12 Mos	\$2,546.00	\$2,180.33	132-34
Ipswitch	NM-5222-0012	WhatsUp Gold Distrib Remote 500 Dvcs Update - SA Exp >12 Mos	\$3,371.00	\$2,886.84	132-34
Ipswitch	NM-5223-0012	WhatsUp Gold Distrib Remote 1000 Dvc Update - SA Exp >12 Mos	\$4,721.00	\$4,042.95	132-34
Ipswitch	NM-5224-0012	WhatsUp Gold Distrib Remote 2500 Dvc Update - SA Exp >12 Mos	\$6,746.00	\$5,777.11	132-34
Ipswitch	NM-7210-0012	WhatsUp Gold Standard Service Agreement 25 Devices	\$195.00	\$166.99	132-34
Ipswitch	NM-7220-0012	WhatsUp Gold Standard Service Agreement 1000 Devices	\$1,595.00	\$1,365.92	132-34
Ipswitch	NM-7230-0012	WhatsUp Gold Standard Service Agreement 2500 Devices	\$2,395.00	\$2,051.02	132-34
Ipswitch	NM-7290-0012	WhatsUp Gold Premium Edition Service Agreement 3500 Devices	\$4,195.00	\$3,592.49	132-34
Ipswitch	NM-7300-0012	WhatsUp Gold Standard Service Agreement 100 Devices	\$495.00	\$423.91	132-34
Ipswitch	NM-7340-0012	WhatsUp Gold Premium Edition Service Agreement 5000 Devices	\$5,395.00	\$4,620.14	132-34
Ipswitch	NM-7400-0012	WhatsUp Gold Standard Service Agreement 300 Devices	\$795.00	\$680.82	132-34
Ipswitch	NM-7530-0012	WhatsUp Gold Standard Service Agreement 500 Devices	\$1,095.00	\$937.73	132-34
Ipswitch	NM-7540-0012	WhatsUp Gold Premium Edition Service Agreement 500 Devices	\$1,395.00	\$1,194.64	132-34
Ipswitch	NM-7600-0012	WhatsUp Gold Premium Edition Service Agreement 100 Devices	\$795.00	\$680.82	132-34
Ipswitch	NM-7700-0012	WhatsUp Gold Premium Edition Service Agreement 300 Devices	\$1,195.00	\$1,023.37	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	NM-7820-0012	WhatsUp Gold Premium Edition Service Agreement 25 Devices	\$295.00	\$252.63	132-34
Ipswitch	NM-7830-0012	WhatsUp Gold Premium Edition Service Agreement 1000 Devices	\$2,095.00	\$1,794.11	132-34
Ipswitch	NM-7840-0012	WhatsUp Gold Premium Edition Service Agreement 2500 Devices	\$3,295.00	\$2,821.76	132-34
Ipswitch	NR-5000-0012	WhatsUp Gold Distributed Remote 25 Upgrade to Remote 100	\$1,500.00	\$1,284.56	132-34
Ipswitch	NR-5001-0012	WhatsUp Gold Distributed Remote 25 Upgrade to Remote 300	\$2,500.00	\$2,140.94	132-34
Ipswitch	NR-5002-0012	WhatsUp Gold Distributed Remote 25 Upgrade to Remote 500	\$3,600.00	\$3,082.95	132-34
Ipswitch	NR-5003-0012	WhatsUp Gold Distributed Remote 25 Upgrade to Remote 1000	\$5,400.00	\$4,624.43	132-34
Ipswitch	NR-5004-0012	WhatsUp Gold Distributed Remote 25 Upgrade to Remote 2500	\$8,100.00	\$6,936.64	132-34
Ipswitch	NR-5005-0012	WhatsUp Gold Distributed Remote 100 Upgrade to Remote 300	\$1,000.00	\$856.38	132-34
Ipswitch	NR-5006-0012	WhatsUp Gold Distributed Remote 100 Upgrade to Remote 500	\$2,100.00	\$1,798.39	132-34
Ipswitch	NR-5007-0012	WhatsUp Gold Distributed Remote 100 Upgrade to Remote 1000	\$3,900.00	\$3,339.86	132-34
Ipswitch	NR-5008-0012	WhatsUp Gold Distributed Remote 100 Upgrade to Remote 2500	\$6,600.00	\$5,652.08	132-34
Ipswitch	NR-5009-0012	WhatsUp Gold Distributed Remote 300 Upgrade to Remote 500	\$1,100.00	\$942.01	132-34
Ipswitch	NR-5010-0012	WhatsUp Gold Distributed Remote 300 Upgrade to Remote 1000	\$2,900.00	\$2,483.49	132-34
Ipswitch	NR-5011-0012	WhatsUp Gold Distributed Remote 300 Upgrade to Remote 2500	\$5,600.00	\$4,795.70	132-34
Ipswitch	NR-5012-0012	WhatsUp Gold Distributed Remote 500 Upgrade to Remote 1000	\$1,800.00	\$1,541.48	132-34
Ipswitch	NR-5013-0012	WhatsUp Gold Distributed Remote 500 Upgrade to Remote 2500	\$4,500.00	\$3,853.69	132-34
Ipswitch	NR-5014-0012	WhatsUp Gold Distributed Remote 1000 Upgrade to Remote 2500	\$2,700.00	\$2,312.21	132-34
Ipswitch	NR-7000-0012	WhatsUp Gold Distributed Remote up to 100 Devices Service Agreement	\$695.00	\$595.18	132-34
Ipswitch	NR-7100-0012	WhatsUp Gold Distributed Remote up to 300 Devices Service Agreement	\$995.00	\$852.09	132-34
Ipswitch	NR-7200-0012	WhatsUp Gold Distributed Remote up to 500 Devices Service Agreement	\$1,395.00	\$1,194.64	132-34
Ipswitch	NR-7400-0012	WhatsUp Gold Distributed Remote up to 25 Devices Service Agreement	\$295.00	\$252.63	132-34
Ipswitch	NR-7500-0012	WhatsUp Gold Distributed Remote up to 1000 Devices Service Agreement	\$1,895.00	\$1,622.83	132-34
Ipswitch	NR-7600-0012	WhatsUp Gold Distributed Remote up to 2500 Devices Service Agreement	\$2,695.00	\$2,307.93	132-34
Ipswitch	NR-7700-0012	WhatsUp Gold Distributed Remote up to 5000 Devices Service Agreement	\$4,495.00	\$3,849.41	132-34
Ipswitch	WD-7000-0900	WS_FTP Professional SDK Service Agreement Only	\$295.00	\$252.63	132-34
Ipswitch	WD-7100-0900	WS_FTP Professional Secure SDK Service Agreement Only	\$395.00	\$338.27	132-34
Ipswitch	WM-7000-0700	WS_FTP Server Web Transfer Module Service Agreement	\$745.00	\$638.00	132-34
Ipswitch	WP-7100-001	WS_Ping ProPack 10 User License Pack Service Agreement Only	\$50.00	\$42.82	132-34
Ipswitch	WP-7200-001	WS_Ping ProPack 20 User License Pack Service Agreement Only	\$97.00	\$83.07	132-34

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Ipswitch	WP-7300-001	WS_Ping ProPack 50 User License Pack Service Agreement Only	\$234.00	\$200.39	132-34
Ipswitch	WR-7000-0700	WS_FTP Server Service Agreement Only	\$245.00	\$209.81	132-34
Ipswitch	WR-7040-0700	WS_FTP Server, Site License, 3-10 Servers, Service Agreement Only	\$195.00	\$166.99	132-34
Ipswitch	WR-7050-0700	WS_FTP Server, Site License, 11-20 Servers, Service Agreement Only	\$175.00	\$149.87	132-34
Ipswitch	WR-7060-0700	WS_FTP Server with SSH, 3-10 Servers, Service Agreement Only	\$345.00	\$295.45	132-34
Ipswitch	WR-7070-0700	WS_FTP Server with SSH, Site License, 11-20 Servers, Service Agreement Only	\$295.00	\$252.63	132-34
Ipswitch	WR-7100-0700	WS_FTP Server with SSH Service Agreement Only	\$495.00	\$423.91	132-34
Ipswitch	WR-7200-0700	WS_FTP Server 2 User Service Agreement Only	\$445.00	\$381.09	132-34
Ipswitch	WR-7300-0700	WS_FTP Server with SSH 2 User Service Agreement Only	\$945.00	\$809.27	132-34
Ipswitch	WR-7400-0700	WS_FTP Server Corporate Service Agreement Only	\$1,245.00	\$1,066.19	132-34
Ipswitch	WR-7410-0700	WS_FTP Server Corporate 2 User Service Agreement Only	\$2,245.00	\$1,922.56	132-34
Ipswitch	WR-7500-0700	WS_FTP Server FIPS Module Service Agreement	\$245.00	\$209.81	132-34
Ipswitch	WS-7040-2007	WS_FTP Professional 2007, Site License, 51-200 Seats, Service Agreement Only	\$7.00	\$5.99	132-34
Ipswitch	WS-7050-2007	WS_FTP Professional 2007, Site License, 201-500 Seats, Service Agreement Only	\$6.00	\$5.14	132-34
Ipswitch	WS-7060-2007	WS_FTP Professional 2007, Site License, 501-1000 Seats, Service Agreement Only	\$4.00	\$3.43	132-34
Ipswitch	WS-7070-2007	WS_FTP Professional 2007, Site License, 1001-2500 Seats, Service Agreement Only	\$3.00	\$2.57	132-34
Ipswitch	WS-7100-2007	WS_FTP Professional 2007, 10 User Service Agreement	\$175.00	\$149.87	132-34
Ipswitch	WS-7200-2007	WS_FTP Professional 2007, 20 User Service Agreement	\$275.00	\$235.50	132-34
Ipswitch	WS-7300-2007	WS_FTP Professional 2007, 50 User Service Agreement	\$495.00	\$423.91	132-34
Ipswitch	WS-7600-2007	WS_FTP Professional 2007, Single User Service Agreement	\$39.95	\$34.21	132-34
Ipswitch	WS-7700-2007	WS_FTP Professional 2007, 5 User Service Agreement	\$115.00	\$98.48	132-34
Ipswitch	WS-7800-2007	WS_FTP Professional 2007, 2 User Service Agreement	\$69.95	\$59.90	132-34
Rightnow	AKB-FT1	Agent Knowledgebase ²	\$600.00	\$544.05	132-32
Rightnow	API-FT1	API (per RightNow instance) -Software Add On	\$7,500.00	\$6,800.63	132-32
Rightnow	CHAT-FT1	Chat - Integrated Suite Add On	\$480.00	\$435.24	132-32
Rightnow	COB-FT1	Co-browse - Integrated Suite Add On	\$240.00	\$217.62	132-32
Rightnow	CTI-FT1	CTI Interface - Integrated Suite Add on	\$120.00	\$108.81	132-32
Rightnow	ENT-NU-FT1	RightNow Integrated Suite - Enterprise	\$1,500.00	\$1,360.13	132-32
Rightnow	GA-FT1	Guided Assistance - Integrated Suite Add On	\$180.00	\$163.22	132-32
Rightnow	INS-FT1	RightNow Instance (per instance) (1 incl with 1st user)-Software Add On	\$3,000.00	\$2,720.25	132-32

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Rightnow	ISB-FT1	Internal Interfaces (per interface)-Software Add On	\$750.00	\$680.06	132-32
Rightnow	LOC-FT1	Locator (block of 1000 locations)	\$4,500.00	\$4,080.38	132-32
Rightnow	MSFC-500-FT1	RightNow Feedback (500 surveys received per month)	\$3,600.00	\$3,264.30	132-32
Rightnow	PCA-FT1	Premier Customization Access (Per interface) ¹ -Software Add On	\$3,000.00	\$2,720.25	132-32
Rightnow	PPKBI-FT1	Web Partner Portal Add (Per Interface) - May Require Services	\$750.00	\$680.06	132-32
Rightnow	PTA-FT1	Pass Through Authentication (per interface)-Software Add On	\$3,000.00	\$2,720.25	132-32
Rightnow	RNC-100K-FT1	API 100,000 Transactions/Mo. Block	\$15,000.00	\$13,601.25	132-32
Rightnow	RNC-10K-FT1	API 10,000 Transactions/Mo. Block	\$10,000.00	\$9,067.50	132-32
Rightnow	RNC-1M-FT1	API 1,000,000 Transactions/Mo. Block	\$60,000.00	\$54,405.00	132-32
Rightnow	RNC-2.5M-FT1	API 2,500,000 Transactions/Mo. Block	\$100,000.00	\$90,675.00	132-32
Rightnow	RNC-500K-FT1	API 500,000 Transactions/Mo. Block	\$40,000.00	\$36,270.00	132-32
Rightnow	RNC-5M-FT1	API 5,000,000 Transactions/Mo. Block	\$165,000.00	\$149,613.75	132-32
Rightnow	RNM-100K-FT1	Marketing 100,000 Transactions/Mo. Block	\$12,240.00	\$11,098.62	132-32
Rightnow	RNM-1MIL-FT1	Marketing 1M Transactions/Mo. Block	\$61,200.00	\$55,493.10	132-32
Rightnow	RNM-20K-FT1	Marketing 20,000 Transactions/Mo. Block	\$4,752.00	\$4,308.88	132-32
Rightnow	RNM-2MIL-FT1	Marketing 2M Transactions/Mo. Block	\$108,000.00	\$97,929.00	132-32
Rightnow	RNM-500K-FT1	Marketing 500,000 Transactions/Mo. Block	\$43,200.00	\$39,171.60	132-32
Rightnow	RNM-5MIL-FT1	Marketing 5M Transactions/Mo. Block	\$234,000.00	\$212,179.50	132-32
Rightnow	SN-DD-FT1	Deduplication Tool (per implementatino)	\$3,000.00	\$2,720.25	132-32
Rightnow	SN-DU-FT1	RightNow Salesnt Standard Off-Line Access Add On	\$120.00	\$108.81	132-32
Rightnow	SN-EX-FT1	RightNow Salesnet Extended Desktop (requires PM approval)	\$1,200.00	\$1,088.10	132-32
Rightnow	SN-MH-FT1	Miller Heiman (per user per worksheet)	\$240.00	\$217.62	132-32
Rightnow	SN-RU-FT1	Record Update Tool (per implementation)	\$300.00	\$272.03	132-32
Rightnow	SN-ST-FT1	RightNow Salesnet Standard Desktop (requires PM approval)	\$600.00	\$544.05	132-32
Rightnow	SN-WL-FT1	RightNow Salesnt Standard Wireless Access Add On	\$120.00	\$108.81	132-32
Rightnow	ST-NU-FT1	RightNow Integrated Suite - Standard	\$1,200.00	\$1,088.10	132-32
Rightnow	TS-FT1	Application Test Site (per instance)-Software Add On	\$3,000.00	\$2,720.25	132-32
Rightnow	WP-100K-FT1	Web Portal Pg Views 100,000 Pages Viewed/Mo. Block	\$21,000.00	\$19,041.75	132-32
Rightnow	WP-10K-FT1	Web Portal Pg Views 10,000 Pages Viewed/Mo. Block	\$2,880.00	\$2,611.44	132-32
Rightnow	WP-10M-FT1	Web Portal Pg Views 10,000,000 Pages Viewed/Mo. Block	\$1,656,000.00	\$1,501,578.00	132-32

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Rightnow	WP-1M-FT1	Web Portal Pg Views 1,000,000 Pages Viewed/Mo. Block	\$187,200.00	\$169,743.60	132-32
Rightnow	WP-20K-FT1	Web Portal Pg Views 20,000 Pages Viewed/Mo. Block	\$4,680.00	\$4,243.59	132-32
Rightnow	WP-2M-FT1	Web Portal Pg Views 2,000,000 Pages Viewed/Mo. Block	\$360,000.00	\$326,430.00	132-32
Rightnow	WP-500K-FT1	Web Portal Pg Views 500,000 Pages Viewed/Mo. Block	\$99,000.00	\$89,768.25	132-32
Rightnow	WP-5M-FT1	Web Portal Pg Views 5,000,000 Pages Viewed/Mo. Block	\$864,000.00	\$783,432.00	132-32
Rightnow	WPI-ENT-FT1	Web Portal Interface Large Enterprise (Over 200,000 Sessions OR 500,000 Pages Viewed per Month)	\$18,000.00	\$16,321.50	132-32
Rightnow	WPI-HI-FT1	Web Portal Interface High Traffic (Under 200,000 Sessions OR 500,000 Pages Viewed per Month)	\$14,850.00	\$13,465.24	132-32
Rightnow	WPI-LOW-FT1	Web Portal Interface Low Traffic (Under 10,000 Sessions/Mo. OR 20,000 Pages Viewed per Month)	\$1,170.00	\$1,060.90	132-32
Rightnow	WPI-MED-FT1	Web Portal Interface Medium Traffic (Under 50,000 Sessions OR 100,000 Pages Viewed per Month)	\$5,250.00	\$4,760.44	132-32
Rightnow	WPSES-100K-FT1	Web Portal Pg Views 100,000 Sessions/Mo. Block	\$63,000.00	\$57,125.25	132-32
Rightnow	WPSES-10K-FT1	Web Portal Pg Views 10,000 Sessions/Mo. Block	\$8,640.00	\$7,834.32	132-32
Rightnow	WPSES-1K-FT1	Web Portal Pg Views 1,000 Sessions/Mo. Block	\$1,296.00	\$1,175.15	132-32
Rightnow	WPSES-1M-FT1	Web Portal Pg Views 1,000,000 Sessions/Mo. Block	\$561,600.00	\$509,230.80	132-32
Rightnow	WPSES-20K-FT1	Web Portal Pg Views 20,000 Sessions/Mo. Block	\$14,040.00	\$12,730.77	132-32
Rightnow	WPSES-2M-FT1	Web Portal Pg Views 2,000,000 Sessions/Mo. Block	\$1,080,000.00	\$979,290.00	132-32
Rightnow	WPSES-500K-FT1	Web Portal Pg Views 500,000 Sessions/Mo. Block	\$297,000.00	\$269,304.75	132-32
Rightnow	WPSES-5K-FT1	Web Portal Pg Views 5,000 Sessions/Mo. Block	\$5,400.00	\$4,896.45	132-32
Rightnow	WPSES-5M-FT1	Web Portal Pg Views 5,000,000 Sessions/Mo. Block	\$2,592,000.00	\$2,350,296.00	132-32
Rightnow	WP-WSS-FT1	Web Portal Interface Site Search 20,000 Documents Indexed Block	\$3,000.00	\$2,720.25	132-32
Rightnow	PREF-FT1	Preferred Support (required for non-hosted clients; includes basic support plus 24x7 phone support, prioritized queue status, up to 4 designated contacts)	18% of Software Price paid	18% of Software Price paid	132-34
Rightnow	PREM-FT1	Premier Support (includes preferred support plus upgrade support, biannual business reviews, up to 8 designated contacts)	25% of Software Price Paid	25% of Software Price Paid	132-34
Rightnow	OP10-FT1	On-Premise Contract Surcharge (Required for all On-Premise implementations)	10% of Software Price Paid	10% of Software Price Paid	132-34
Rightnow	PER	Perpetual Software Maintenance	18% of Software Price Paid	18% of Software Price Paid	132-34
Rightnow	Application Engineer	Application Engineer (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$200.00	\$191.43	132-51
Rightnow	Business Development Manager	Business Development Manager (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$250.00	\$239.28	132-51
Rightnow	Consultant	Consultant (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$200.00	\$191.43	132-51

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
Rightnow	Delivery Manager	Delivery Manager (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$250.00	\$239.28	132-51
Rightnow	Lead Application Engineer	Lead Application Engineer (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$250.00	\$239.28	132-51
Rightnow	Project Manager	Project Manager (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$225.00	\$215.35	132-51
Rightnow	Sr. Application Engineer	Sr. Application Engineer (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$200.00	\$191.43	132-51
Rightnow	Sr. Consultant	Sr. Consultant (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$200.00	\$191.43	132-51
Rightnow	Technical Account Manager	Technical Account Manager (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$250.00	\$239.28	132-51
Rightnow	Trainer	Trainer (subject to further discounts based upon SIN order size. See Catalog Information To Ordering Offices)	\$220.00	\$210.57	132-51
Rightnow	UNCR-E1	Universal Credits - Services & Expenses	\$100.00	\$95.71	132-51
Rightnow	USC-1	Universal Service Credit	\$200.00	\$191.43	132-51

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
SECTION B					
SDI	ABF-JZ01	Analyst, Business/Functional Jr-Zone 1	\$100.00	\$79.79	132-511C
SDI	AT-JZ01	Analyst, Technical Jr-Zone 1	\$100.00	\$79.79	132-511C
SDI	AD-JZ01	Architect, Database Jr-Zone 1	\$100.00	\$79.79	132-511B
SDI	AS-JZ01	Architect, Systems Jr-Zone 1	\$100.00	\$79.79	132-511B
SDI	AW-JZ01	Architect, Web Jr-Zone 1	\$100.00	\$79.79	132-511B
SDI	CMS-JZ01	Configuration Management Specialist Jr-Zone 1	\$92.00	\$73.14	132-511H
SDI	DCO-JZ01	Data Center Operations Jr-Zone 1	\$83.00	\$66.50	132-511A
SDI	DM-JZ01	Data Modeler Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	DWA-JZ01	Data Warehouse Architect Jr-Zone 1	\$100.00	\$79.79	132-511B
SDI	DBA-JZ01	Database Administrator (DBA) Jr-Zone 1	\$100.00	\$79.79	132-511A
SDI	DA-JZ01	Database Architect Jr-Zone 1	\$100.00	\$79.79	132-511B
SDI	DQP-JZ01	Dev-->QA-->Production Expert Jr-Zone 1	\$150.00	\$119.69	132-511A
SDI	DAC-JZ01	Developer, All Categories Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	DCS-JZ01	Developer, Client Side Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	DDB-JZ01	Developer, Database Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	DDW-JZ01	Developer, Datawarehousing Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	DMT-JZ01	Developer, Middle Tier/Business Objects Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	DR-JZ01	Developer, Reports Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	DSS-JZ01	Developer, Server Side Jr-Zone 1	\$100.00	\$79.79	132-511E
SDI	HDS-JZ01	Help Desk Specialists Jr-Zone 1	\$83.00	\$66.50	132-511A
SDI	IS-JZ01	Implementation Specialists Jr-Zone 1	\$83.00	\$66.50	132-51
SDI	NAD-JZ01	Network Administrator Jr-Zone 1	\$100.00	\$79.79	132-511A
SDI	NA-JZ01	Network Architect Jr-Zone 1	\$100.00	\$79.79	132-511B
SDI	OM-JZ01	Object Modeler Jr-Zone 1	\$100.00	\$79.79	132-51
SDI	PM-JZ01	Project Manager Jr-Zone 1	\$100.00	\$79.79	132-51
SDI	QAS-JZ01	QA Specialist Jr-Zone 1	\$92.00	\$73.14	132-51
SDI	SA-JZ01	Systems Administrator Jr-Zone 1	\$92.00	\$73.14	132-51
SDI	TSS-JZ01	Technical Support Specialist Jr-Zone 1	\$92.00	\$73.14	132-51
SDI	TW-JZ01	Technical Writer Jr-Zone 1	\$83.00	\$66.50	132-51
SDI	TL-JZ01	Technical/Team Lead Jr-Zone 1	\$100.00	\$79.79	132-51
SDI	TLS-JZ01	Telecommunication Specialist Jr-Zone 1	\$83.00	\$66.50	132-51
SDI	TCDS-JZ01	Training Curricula Development Specialist Jr-Zone 1	\$83.00	\$66.50	132-51
SDI	TS-JZ01	Training Specialist Jr-Zone 1	\$83.00	\$66.50	132-51
SDI	WGD-JZ01	Web Graphics Designer Jr-Zone 1	\$92.00	\$73.14	132-511E
SDI	WGDD-JZ01	Web Graphics Designer/Developer Jr-Zone 1	\$92.00	\$73.14	132-511E
SDI	ABF-JZ01	Analyst, Business/Functional Interm-Zone 1	\$133.00	\$106.39	132-51

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
SDI	AT-IZ01	Analyst, Technical Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	AD-IZ01	Architect, Database Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	AS-IZ01	Architect, Systems Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	AW-IZ01	Architect, Web Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	CMS-IZ01	Configuration Management Specialist Interm-Zone 1	\$125.00	\$99.74	132-51
SDI	DCO-IZ01	Data Center Operations Interm-Zone 1	\$100.00	\$79.79	132-51
SDI	DM-IZ01	Data Modeler Interm-Zone 1	\$133.00	\$106.39	132-51IH
SDI	DWA-IZ01	Data Warehouse Architect Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	DBA-IZ01	Database Administrator (DBA) Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	DA-IZ01	Database Architect Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	DQP-IZ01	Dev-->QA-->Production Expert Interm-Zone 1	\$175.00	\$139.64	132-51
SDI	DAC-IZ01	Developer, All Categories Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	DCS-IZ01	Developer, Client Side Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	DDB-IZ01	Developer, Database Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	DDW-IZ01	Developer, Datawarehousing Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	DMT-IZ01	Developer, Middle Tier/Business Objects Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	DR-IZ01	Developer, Reports Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	DSS-IZ01	Developer, Server Side Interm-Zone 1	\$133.00	\$106.39	132-51IE
SDI	HDS-IZ01	Help Desk Specialists Interm-Zone 1	\$100.00	\$79.79	132-51
SDI	IS-IZ01	Implementation Specialists Interm-Zone 1	\$100.00	\$79.79	132-51
SDI	NAD-IZ01	Network Administrator Interm-Zone 1	\$133.00	\$106.39	132-51IK
SDI	NA-IZ01	Network Architect Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	OM-IZ01	Object Modeler Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	PM-IZ01	Project Manager Interm-Zone 1	\$133.00	\$106.39	132-51
SDI	QAS-IZ01	QA Specialist Interm-Zone 1	\$125.00	\$99.74	132-51
SDI	SA-IZ01	Systems Administrator Interm-Zone 1	\$125.00	\$99.74	132-51
SDI	TSS-IZ01	Technical Support Specialist Interm-Zone 1	\$125.00	\$99.74	132-51IM
SDI	TW-IZ01	Technical Writer Interm-Zone 1	\$100.00	\$79.79	132-51IM
SDI	TL-IZ01	Technical/Team Lead Interm-Zone 1	\$133.00	\$106.39	132-51IM
SDI	TLS-IZ01	Telecommunication Specialist Interm-Zone 1	\$100.00	\$79.79	132-51
SDI	TCDS-IZ01	Training Curricula Development Specialist Interm-Zone 1	\$100.00	\$79.79	132-51IE
SDI	TS-IZ01	Training Specialist Interm-Zone 1	\$100.00	\$79.79	132-51
SDI	WGD-IZ01	Web Graphics Designer Interm-Zone 1	\$108.00	\$86.44	132-51
SDI	WGDD-IZ01	Web Graphics Designer/Developer Interm-Zone 1	\$125.00	\$99.74	132-51
SDI	ABF-SZ01	Analyst, Business/Functional Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	AT-SZ01	Analyst, Technical Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	AD-SZ01	Architect, Database Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	AS-SZ01	Architect, Systems Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	AW-SZ01	Architect, Web Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	CMS-SZ01	Configuration Management Specialist Sr-Zone 1	\$142.00	\$113.04	132-51

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
SDI	DCO-SZ01	Data Center Operations Sr-Zone 1	\$125.00	\$99.74	132-51
SDI	DM-SZ01	Data Modeler Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DWA-SZ01	Data Warehouse Architect Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DBA-SZ01	Database Administrator (DBA) Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DA-SZ01	Database Architect Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DQP-SZ01	Dev-->QA-->Production Expert Sr-Zone 1	\$208.00	\$166.24	132-51
SDI	DAC-SZ01	Developer, All Categories Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DCS-SZ01	Developer, Client Side Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DDB-SZ01	Developer, Database Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DDW-SZ01	Developer, Datawarehousing Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DMT-SZ01	Developer, Middle Tier/Business Objects Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DR-SZ01	Developer, Reports Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	DSS-SZ01	Developer, Server Side Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	HDS-SZ01	Help Desk Specialists Sr-Zone 1	\$125.00	\$99.74	132-51
SDI	IS-SZ01	Implementation Specialists Sr-Zone 1	\$125.00	\$99.74	132-51
SDI	NAD-SZ01	Network Administrator Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	NA-SZ01	Network Architect Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	OM-SZ01	Object Modeler Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	PM-SZ01	Project Manager Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	QAS-SZ01	QA Specialist Sr-Zone 1	\$142.00	\$113.04	132-51
SDI	SA-SZ01	Systems Administrator Sr-Zone 1	\$142.00	\$113.04	132-51
SDI	TSS-SZ01	Technical Support Specialist Sr-Zone 1	\$142.00	\$113.04	132-51
SDI	TW-SZ01	Technical Writer Sr-Zone 1	\$125.00	\$99.74	132-51
SDI	TL-SZ01	Technical/Team Lead Sr-Zone 1	\$183.00	\$146.29	132-51
SDI	TLS-SZ01	Telecommunication Specialist Sr-Zone 1	\$125.00	\$99.74	132-51
SDI	TCDS-SZ01	Training Curricula Development Specialist Sr-Zone 1	\$125.00	\$99.74	132-51
SDI	TS-SZ01	Training Specialist Sr-Zone 1	\$125.00	\$99.74	132-51
SDI	WGD-SZ01	Web Graphics Designer Sr-Zone 1	\$133.00	\$106.39	132-51
SDI	WGDD-SZ01	Web Graphics Designer/Developer Sr-Zone 1	\$167.00	\$132.99	132-51
SDI	ABF-JZ02	Analyst, Business/Functional Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	AT-JZ02	Analyst, Technical Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	AD-JZ02	Architect, Database Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	AS-JZ02	Architect, Systems Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	AW-JZ02	Architect, Web Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	CMS-JZ02	Configuration Management Specialist Jr-Zone 2	\$142.00	\$113.04	132-51
SDI	DCO-JZ02	Data Center Operations Jr-Zone 2	\$133.00	\$106.39	132-51
SDI	DM-JZ02	Data Modeler Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DWA-JZ02	Data Warehouse Architect Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DBA-JZ02	Database Administrator (DBA) Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DA-JZ02	Database Architect Jr-Zone 2	\$150.00	\$119.69	132-51

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
SDI	DQP-JZ02	Dev-->QA-->Production Expert Jr-Zone 2	\$200.00	\$159.59	132-51
SDI	DAC-JZ02	Developer, All Categories Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DCS-JZ02	Developer, Client Side Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DDB-JZ02	Developer, Database Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DDW-JZ02	Developer, Datawarehousing Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DMT-JZ02	Developer, Middle Tier/Business Objects Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DR-JZ02	Developer, Reports Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	DSS-JZ02	Developer, Server Side Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	HDS-JZ02	Help Desk Specialists Jr-Zone 2	\$133.00	\$106.39	132-51
SDI	IS-JZ02	Implementation Specialists Jr-Zone 2	\$133.00	\$106.39	132-51
SDI	NAD-JZ02	Network Administrator Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	NA-JZ02	Network Architect Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	OM-JZ02	Object Modeler Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	PM-JZ02	Project Manager Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	QAS-JZ02	QA Specialist Jr-Zone 2	\$142.00	\$113.04	132-51
SDI	SA-JZ02	Systems Administrator Jr-Zone 2	\$142.00	\$113.04	132-51
SDI	TSS-JZ02	Technical Support Specialist Jr-Zone 2	\$142.00	\$113.04	132-51
SDI	TW-JZ02	Technical Writer Jr-Zone 2	\$133.00	\$106.39	132-51
SDI	TL-JZ02	Technical/Team Lead Jr-Zone 2	\$150.00	\$119.69	132-51
SDI	TLS-JZ02	Telecommunication Specialist Jr-Zone 2	\$133.00	\$106.39	132-51
SDI	TCDS-JZ02	Training Curricula Development Specialist Jr-Zone 2	\$133.00	\$106.39	132-51
SDI	TS-JZ02	Training Specialist Jr-Zone 2	\$133.00	\$106.39	132-51
SDI	WGD-JZ02	Web Graphics Designer Jr-Zone 2	\$142.00	\$113.04	132-51
SDI	WGDD-JZ02	Web Graphics Designer/Developer Jr-Zone 2	\$142.00	\$113.04	132-51
SDI	ABF-JZ02	Analyst, Business/Functional Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	AT-IZ02	Analyst, Technical Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	AD-IZ02	Architect, Database Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	AS-IZ02	Architect, Systems Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	AW-IZ02	Architect, Web Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	CMS-IZ02	Configuration Management Specialist Interm-Zone 2	\$175.00	\$139.64	132-51
SDI	DCO-IZ02	Data Center Operations Interm-Zone 2	\$150.00	\$119.69	132-51
SDI	DM-IZ02	Data Modeler Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	DWA-IZ02	Data Warehouse Architect Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	DBA-IZ02	Database Administrator (DBA) Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	DA-IZ02	Database Architect Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	DQP-IZ02	Dev-->QA-->Production Expert Interm-Zone 2	\$225.00	\$179.54	132-51
SDI	DAC-IZ02	Developer, All Categories Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	DCS-IZ02	Developer, Client Side Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	DDB-IZ02	Developer, Database Interm-Zone 2	\$183.00	\$146.29	132-51
SDI	DDW-IZ02	Developer, Datawarehousing Interm-Zone 2	\$183.00	\$146.29	132-51

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
SDI	DMT-IZ02	Developer, Middle Tier/Business Objects Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	DR-IZ02	Developer, Reports Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	DSS-IZ02	Developer, Server Side Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	HDS-IZ02	Help Desk Specialists Inter-Zone 2	\$150.00	\$119.69	132-51
SDI	IS-IZ02	Implementation Specialists Inter-Zone 2	\$150.00	\$119.69	132-51
SDI	NAD-IZ02	Network Administrator Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	NA-IZ02	Network Architect Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	OM-IZ02	Object Modeler Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	PM-IZ02	Project Manager Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	QAS-IZ02	QA Specialist Inter-Zone 2	\$175.00	\$139.64	132-51
SDI	SA-IZ02	Systems Administrator Inter-Zone 2	\$175.00	\$139.64	132-51
SDI	TSS-IZ02	Technical Support Specialist Inter-Zone 2	\$175.00	\$139.64	132-51
SDI	TW-IZ02	Technical Writer Inter-Zone 2	\$150.00	\$119.69	132-51
SDI	TL-IZ02	Technical/Team Lead Inter-Zone 2	\$183.00	\$146.29	132-51
SDI	TLS-IZ02	Telecommunication Specialist Inter-Zone 2	\$150.00	\$119.69	132-51
SDI	TCDS-IZ02	Training Curricula Development Specialist Inter-Zone 2	\$150.00	\$119.69	132-51
SDI	TS-IZ02	Training Specialist Inter-Zone 2	\$150.00	\$119.69	132-51
SDI	WGD-IZ02	Web Graphics Designer Inter-Zone 2	\$158.00	\$126.34	132-51
SDI	WGDD-IZ02	Web Graphics Designer/Developer Inter-Zone 2	\$175.00	\$139.64	132-51
SDI	ABF-SZ02	Analyst, Business/Functional Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	AT-SZ02	Analyst, Technical Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	AD-SZ02	Architect, Database Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	AS-SZ02	Architect, Systems Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	AW-SZ02	Architect, Web Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	CMS-SZ02	Configuration Management Specialist Sr-Zone 2	\$192.00	\$152.94	132-51
SDI	DCO-SZ02	Data Center Operations Sr-Zone 2	\$175.00	\$139.64	132-51
SDI	DM-SZ02	Data Modeler Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DWA-SZ02	Data Warehouse Architect Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DBA-SZ02	Database Administrator (DBA) Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DA-SZ02	Database Architect Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DQP-SZ02	Dev->QA->Production Expert Sr-Zone 2	\$258.00	\$206.13	132-51
SDI	DAC-SZ02	Developer, All Categories Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DCS-SZ02	Developer, Client Side Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DDB-SZ02	Developer, Database Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DDW-SZ02	Developer, Datawarehousing Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DMT-SZ02	Developer, Middle Tier/Business Objects Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DR-SZ02	Developer, Reports Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	DSS-SZ02	Developer, Server Side Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	HDS-SZ02	Help Desk Specialists Sr-Zone 2	\$175.00	\$139.64	132-51
SDI	IS-SZ02	Implementation Specialists Sr-Zone 2	\$175.00	\$139.64	132-51

OUR PRODUCT PRICE LIST

MFG	P/N	DESCRIPTION	LIST	GSA	SIN
SDI	NAD-SZ02	Network Administrator Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	NA-SZ02	Network Architect Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	OM-SZ02	Object Modeler Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	PM-SZ02	Project Manager Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	QAS-SZ02	QA Specialist Sr-Zone 2	\$192.00	\$152.94	132-51
SDI	SA-SZ02	Systems Administrator Sr-Zone 2	\$192.00	\$152.94	132-51
SDI	TSS-SZ02	Technical Support Specialist Sr-Zone 2	\$192.00	\$152.94	132-51
SDI	TW-SZ02	Technical Writer Sr-Zone 2	\$175.00	\$139.64	132-51
SDI	TL-SZ02	Technical/Team Lead Sr-Zone 2	\$233.00	\$186.19	132-51
SDI	TLS-SZ02	Telecommunication Specialist Sr-Zone 2	\$175.00	\$139.64	132-51
SDI	TCDS-SZ02	Training Curricula Development Specialist Sr-Zone 2	\$175.00	\$139.64	132-51
SDI	TS-SZ02	Training Specialist Sr-Zone 2	\$175.00	\$139.64	132-51
SDI	WGD-SZ02	Web Graphics Designer Sr-Zone 2	\$183.00	\$146.29	132-51
SDI	WGDD-SZ02	Web Graphics Designer/Developer Sr-Zone 2	\$217.00	\$172.89	132-51